



EDITION 2021

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## SHAREHOLDERS NEWSLETTER 2021

The Board of Directors determines Covivio's strategic orientations and ensures their implementation. It is composed of fifteen members and two non-voting members.



Jean LAURENT Chairman of the Board of Directors, Independent director



Leonardo DEL VECCHIO Vice-president of the Board of Directors



Sigrid DUHAMEL Independent director



Romolo BARDIN Director



Jean-Luc BIAMONTI Independent director



Stéphanie DE KERDREL Permanent representative of ACM Vie



Christian DELAIRE Independent director



Christophe KULLMANN Chief executive officer



Olivier LE BORGNE Permanent representative of COVÉA COOPERATIONS



Patricia SAVIN Independent director



Jérôme

GRIVET

Permanent representative of Predica

D'OCAGNE Independent director



Catherine SOUBIE Independent director



Sylvie OUZIEL Independent director



Sergio EREDE Non-voting member



Olivier PIANI Independent director



Ariberto FASSATI Non-voting member



# EDITORIAL

# Jean LAURENT Chairman of the Board of Directors

### Dear shareholders,

Exceptional is the adjective that best describes the year we have just experienced. Covivio, and more broadly the real estate world, have of course been affected by the effects of the health and economic crisis. Nevertheless, your company is performing strongly, and the resilience of our diversified European model has shown its strength in this environment.

Over the past few months, the Board of Directors has been particularly active in supporting the management team in managing the priorities and actions required to weather this crisis. Throughout 2020, we have maintained a constant, constructive, positive and serene dialogue.

As our environment becomes tighter and constraints more numerous, it

is essential to look further ahead, to be open and above all, not to forget our long-term commitments. In 2020, following the expression of our Purpose, Covivio created two new bodies focused on its stakeholders and the community at large: first, the Covivio Foundation, whose endowment we have decided to increase exceptionally for this first year of activity; and second, a Stakeholder Committee that will challenge our commitments and make us aware of tomorrow's challenges, in order to integrate them into our strategy.

True to its DNA, Covivio remains more than ever at the side of its partners and customers. Your support and long-term trust are precious and appreciated. I thank you for this.

# SHAREHOLDERS NEWSLETTER 2021



Christophe KULLMANN CEO, Covivio

# "The strength of the diversified European model"

# What have we learnt from this very special year?

Covivio was able to adapt successfully, thanks to a resilient business model and the commitment of its teams. Our complementary business lines and European profile helped us put in a solid performance: growing the value of the portfolio, expanding in Germany, successfully completing our disposals programme, continuing our developments, etc. Performance in all these areas was driven by the quality of our asset management policy and of our development pipeline. Also, our client-focused culture and ability to come up with offers to match changing demands made a big difference on our three markets.

### How do you see the next steps?

Covivio has strong advantages. In Offices, companies are looking to move ever closer to the city-centre, in high-quality spaces with more flexibility and services. Most of our development pipeline is in the central districts of Europe's leading cities and the complementary nature of our offering means we are well-placed to meet the demand. In Residential, we will continue to invest and run development projects in Germany's most dynamic cities. In France, we are stepping up plans to transform obsolete office spaces into housing units, with many projects in development, particularly in Greater Paris and Bordeaux. Finally, in the Hotel sector, while the timing of the recovery remains far from clear, sector fundamentals remain firm. We will be consolidating our position in the markets first in line for recovery.

# 2020' Highlights

Coima, Covivio and Prada win the call for tender to purchase the land of the Porta Romana railway station in Milan. A reference urban regeneration operation in Europe.





MAIF leases 3,800 m<sup>2</sup> in the IRO building in Châtillon, joining SIEMENS, already present in IRO. "Air Quality Challenge": Covivio, EDF and Impulse Partners unveil the winners of their European call for projects: OCTOPUS LAB and ENERBRAIN have been selected from nearly 70 applications from around ten European countries.

Covivio and Crédit Agricole Assurances renew and extend their partnership with the extension of the Dassault Systèmes Campus by 27,600 m<sup>2</sup> and the renewal of the existing leases until the end of 2032. Covivio announces the signing of a 58-month service contract for its entire new flexible space and services site, Wellio Paris Gobelins, with a public structure. The 4,500 m<sup>2</sup> of this building are leased six months before delivery.

The public tender offer for all shares in Covivio Office AG (formerly Godewind Immobilien) is finalised. Covivio acquires a portfolio of ten office buildings (290,000 m<sup>2</sup>), valued at €1.2 billion, located in Frankfurt (40% of the portfolio), Düsseldorf (28%), Hamburg (24%) and Munich (8%).





Covivio signs sale agreements for six office buildings and three shopping centres in Italy for a total of €162M, continuing to improve the quality of its portfolio through asset rotation and ensuring the financing of its development projects in Milan.

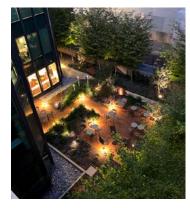


Successful payment of the 2020 dividend in shares (chosen by 82.3% of the capital), equivalent to a capital increase of €343 M. This operation again illustrates the confidence of the shareholders in Covivio's strategy.

**C**ovivio opens its first Wellio site in Milan: 4,700 m<sup>2</sup> of flexible workspaces and services located in via Dante in the historic heart of the city.



Covivio completes the acquisition of 8 hotels in the city centres of major European tourist destinations: Florence, Rome, Venice, Budapest, Prague and Nice. These hotels will be operated under the NH Hotels group's brands, following a programme of works.



Launch of the Covivio Foundation, with the focus on promoting equal opportunities and preserving the environment. In 2021, the Foundation will focus on supporting populations affected by the current economic crisis.



Covivio continues to progress in the GRESB 2020 (The Global ESG Benchmark for Real Estate) ranking and obtains the status of "Global Sector Leader" in the category "Diversified Office/ Residential Assets - Listed Companies". This score once again confirms the performance and relevance of the group's CSR policy.

Extra-financial rating: Covivio maintains its status as a leader in its sector with a rating (A1+) in the Sustainability Rating of Vigeo Eiris.

# IN A NUTSHELL 26 Bn of total portfolio in Europe CTBn group share

15% 35% 25% 16% BREAKDOWN **OF PORTFOLIO BY** TYPE OF ASSET (GROUP SHARE) Offices: France Italy Germanv German Residential Hotels in Europe 6% 17% 40% 37% BREAKDOWN **OF PORTFOLIO BY COUNTRY** (GROUP SHARE) France Germany Italy Elsewhere in Europe

€1.7Bn

development pipeline committed by the end of 2021

96%

of committed pipeline located in the heart of the cities of Paris, Berlin and Milan

€871M of disposals in 2020

**72,500** m<sup>2</sup>

of new offices contracts signed in 2020

88%

of green assets in Europe, and a target of 100% by 2025 -34% Target of reduction of carbon greenhouse emissions

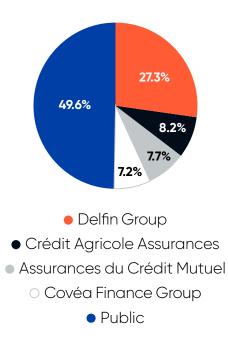
per m<sup>2</sup> by 2030 (vs 2010)

**Covivio is the first real estate company to have obtained HQE Operation certification** for its entire German Residential portfolio.

employees in Europe



# BREAKDOWN OF CAPITAL



# DIVIDEND

Covivio will propose to the General Meeting of 20 April 2021 the distribution of a cash dividend of



# per share,

corresponding to a payout ratio of 86% of EPRA Earnings.

**Ex-dividend date:** 26 April 2021

Payment of dividend: 28 April 2021

# **AGENDA 2021**

General Meeting: 20 April 2021 First-quarter 2021 activity: **20 April 2021** (after market close) First-half 2021 results: 21 July 2021 (after market close) Third-quarter 2021 activity: 21 October 2021 (after market close)

# SHARE FACT SHEET EURONEXT PARIS

ISIN code: FR0000064578 Mnemonic code: COV Place of listing: Euronext Paris Market: Local securities – Sub-fund A (Blue chips) – SRD Business sector: Real Estate Investment Trusts (REIT) SRD: eligible

Indices: S.I.I.C FRANCE, SBF 120, CAC MID100, EPRA Europe MSCI, Euronext IEIF, GPR 250, FTSE4 Good, ASPI Eurozone®, DJSI World Standard & Poor's rating: BBB+

# SHARE FACT SHEET BORSA ITALIANA

ISIN code: FR0000064578 Mnemonic code: CVO Place of listing: Borsa Italiana Market: MTA (Mercato Telematico Azionario) Business sector: Real Estate

# INDIVIDUAL SHAREHOLDER'S CONTACT

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# REGISTERING DIRECT OR ADMINISTERED SHARES

In either case, simply make your request through your financial intermediary or by free phone (within France) on +33 (0)826 109 119 (BNP Paribas Securities Services)

