# COVIVIO 2021 H1 RESULTS











- I. KEY ACHIEVEMENTS OF THE SEMESTER
- II. CARBON EMISSIONS REDUCTION: NEW AMBITIOUS TARGETS
- III. OFFICES: DELIVERING ON OUR STRATEGY
- IV. GERMAN RESIDENTIAL: STRONG GROWTH
- V. HOTELS: FIRST SIGNS OF RECOVERY
- VI. SOLID H1 2021 RESULTS
- VII. OUTLOOK

**APPENDIX** 



Paris Montrouge - Flow

COVIVIO



#### **A DYNAMIC FIRST HALF 2021**









Well positioned in a changing environment

**Driver of growth** 

Continued growth

Bottoming out

140,700 m<sup>2</sup>

new contracts and renewals

**97% occupancy** on H1 2021 deliveries

€140m

acquisitions

85% collection rate

+0.6%

Like-for-Like values

€78m/+5%

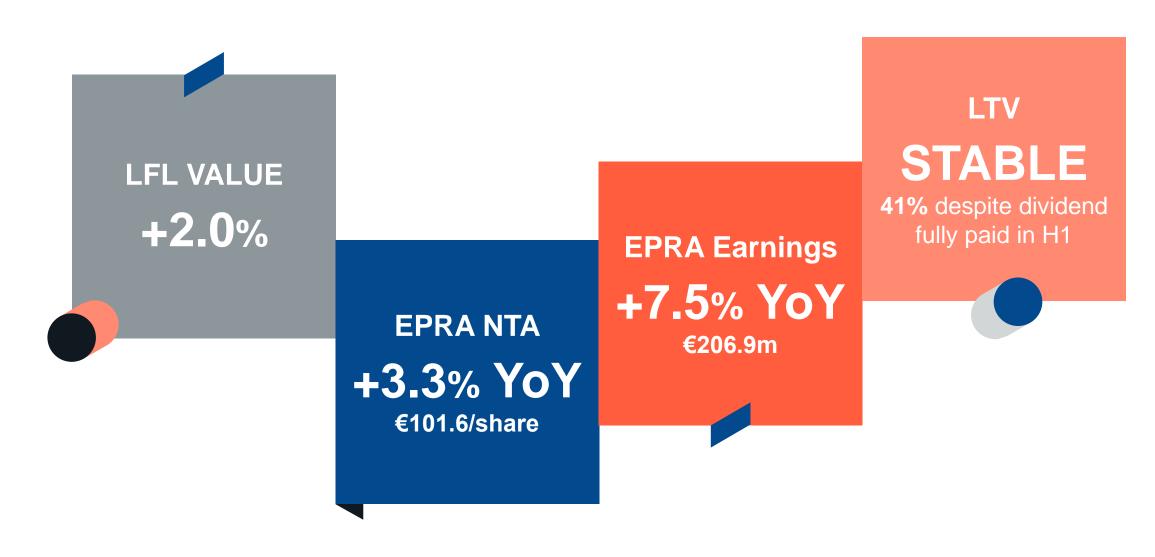
LFL value creation on offices projects

+4% / +7%
LFL rents / LFL values

**Stabilizing values** 



## A GOOD SET OF RESULTS







2017

2018

# COVIVIO HAS BEEN A FRONT RUNNER FIGHTING CLIMATE CHANGE...

#### COVIVIO HAS BEEN PIONEERING IN CO<sub>2</sub> REDUCTION

2006 Covivio sets up a dedicated ESG team

2010 Covivio announces an ESG strategy integrating carbon reduction targets, including portfolio greening targets

Thaïs Levallois obtains the BBCA label (low carbon building)

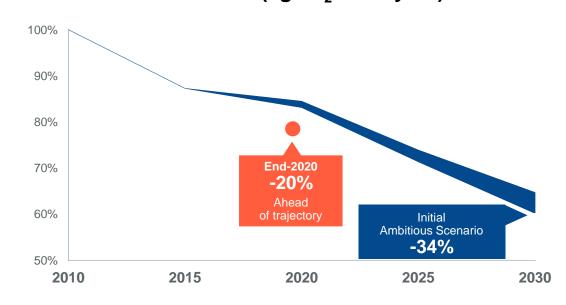
Covivio modeled a **2°C trajectory to reduce** carbon emissions by **34%** from 2010 to 2030

8

- compatible with the 2°C scenario of the Paris Agreement
- approved by the Science Based Target initiative

At the end of 2020, Covivio is ahead of its target, with a 20% reduction compared to 2010

#### CARBON TRAJECTORY (kgCO<sub>2</sub> / m<sup>2</sup> / year)



#### Including all scopes

# Direct emissions linked to our fossil fuels consumptions SCOPE 2 SCOPE 3 Indirect emissions related to the production of electricity consumed Indirect emissions from construction/renovation and operation of buildings not directly managed



#### ... AND INTENSIFIES ITS AMBITIONS

# NET ZERO BY 2030 NEW TARGET ON SCOPES 1 & 2

Continue to exploit our properties in a sustainable way and leverage digitalization to improve and monitor energy consumption

**Compensate** the remaining part of our emissions

#### FURTHER AMBITIONS' ON SCOPE 3

ALIGNED WITH WELL BELOW 2°C TRAJECTORY

#### Low-carbon construction:

new targets of BBCA buildings for development projects (75% in France and 50% in Italy & Germany)

Purchase green electricity

NEW TARGET ACROSS ALL SCOPES

**-40**%

decrease in carbon emissions between 2010-2030 (vs. -34% previously)





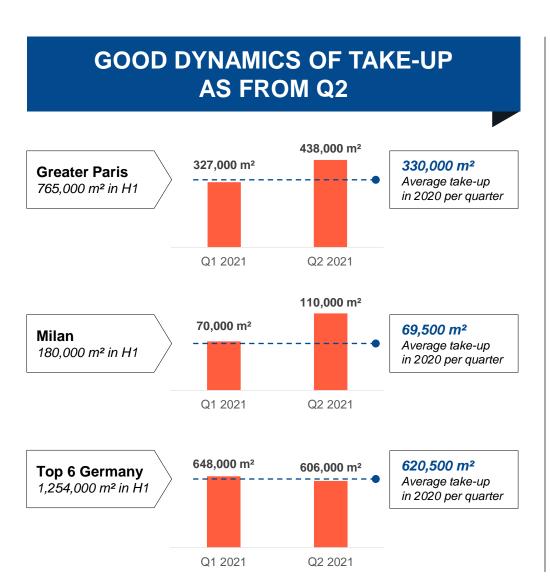
SAVED 17,550 tCO<sub>2</sub>e vs. a demolition scenario







# OFFICE RENTAL ACTIVITY ACCELERATING IN Q2 IN CENTRAL AREAS



# POLARISATION IN FAVOUR OF CENTRALITY AND NEW BUILDINGS

|                 | <b>Vacancy</b><br>H1 2021 vs 2020 | <b>Prime rents</b> <i>H1 2021 vs 2020</i> |
|-----------------|-----------------------------------|---|
| PARIS CBD       | <b>3.7%</b> +0.5pt                | €930/m²                                   |
| LA DÉFENSE      | <b>12.7%</b> +2.8pt               | €500/m²                                   |
| MILAN CBD       | <b>5.6%</b> -0.3pt                | €600/m²<br>STABLE                         |
| MILAN PERIPHERY | 13.6%<br>-0.1pt                   | <b>€280/m²</b> STABLE                     |
| BERLIN          | <b>2.2%</b> +0.2pt                | €456/m²                                   |
| DÜSSELDORF      | <b>6.9%</b><br>+0.6pt             | €342/m²<br>STABLE                         |



## **COVIVIO'S OFFICES ROADMAP UNDER PROGRESS**

ACCELERATE ON ASSET DISPOSALS

€1.0bn
assets sold since end 2019

**WITH** 

+5% margin

REINFORCE CENTRALITY
AND SERVICES TO CLIENTS









PURSUE AND ADAPT DEVELOPMENT PIPELINE

Successful pipeline **97**%

pre-let for deliveries in H1 **€670m**To be committed in 2021

**100**% in CBD

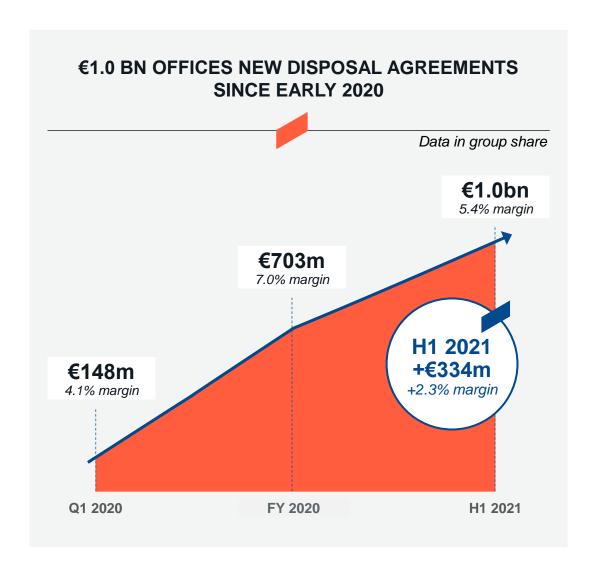
CONTINUE TO TRANSFORM OFFICES INTO RESIDENTIAL

1,545 flats | €256m

Committed office to resi. projects in France by end 2021 **x7 vs end of 2020** 



#### **ACCELERATING ON OFFICE DISPOSALS**



#### **MAIN TRANSACTIONS OF H1 2021**



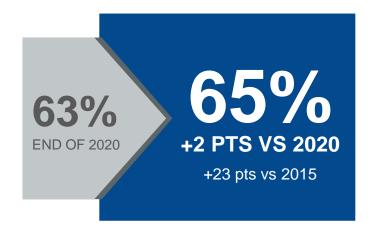




#### FURTHER IMPROVEMENT OF OUR CENTRALITY PROFILE IN H1 2021

A €10.0BN¹ WELL LOCATED PORTFOLIO IN FRANCE (€5.8BN), ITALY (€2.7BN) AND TOP GERMAN CITIES (€1.5BN)

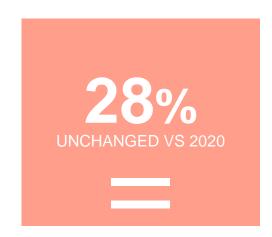
# TOP EUROPEAN CITIES €6.4bn / 95 assets



# PARIS INNER-CITY & Neuilly/Levallois MILAN INNER CITY TOP 5 GERMAN

- ✓ Mix of attractive new buildings
- ✓ & prime redevelopment opportunities

# TOP BUSINESS DISTRICTS €2.7bn / 48 assets



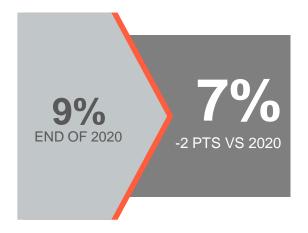
GREATER PARIS
BEST DISTRICTS
(€2.1 bn)

✓ Centrality: in the best microlocation of major transports hubs

#### TOP 5 FRENCH CITIES (€0.6 bn)

- ✓ Attractive risk/return profile
- High-quality of real estate

#### NON-CORE ASSETS €0.7bn



MOSTLY TELECOM ITALIA WITH 100% OCC. & 10Y WALT



### 38,800 M<sup>2</sup> OF NEW CONTRACTS IN OUR DEVELOPMENT PIPELINE

#### Successful pipeline attracting high quality tenants

19,000 m<sup>2</sup> sold to end user





Paris – Jean Goujon 3,700 m<sup>2</sup> pre-let 46% occupancy



Lyon – Silex²
2,300 m² pre-let
64% occupancy





Milan – Symbiosis D 4,575 m<sup>2</sup> pre-let 72% occupancy



onepoint.

Bordeaux – Jardin de l'Ars 9,070 m² pre-let 51% occupancy

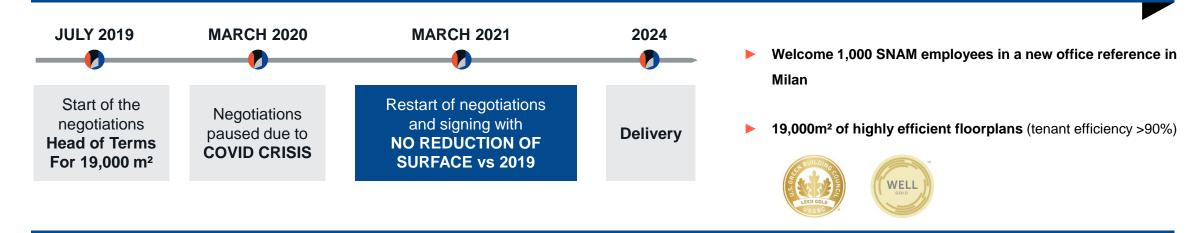






#### **SYMBIOSIS F PRE-SOLD TO SNAM**

#### PROJECT FULLY SOLD TO END-USER



#### **SYMBIOSIS: A SUCCESS STORY TO BE CONTINUED**





# €1.3BN OF HIGH-QUALITY COMMITTED PROJECTS AT END-JUNE

#### **H2 2021 DELIVERIES** €174m

31% / €54m

**Target value creation** 

#### €20m still to be booked



Lyon - Silex<sup>2</sup> 30,900 m<sup>2</sup> €85 m (group share) 64% pre-let 5.8% YoC

Milan - Symbiosis D 18,500 m<sup>2</sup> €89 m 72% pre-let 6.9% YoC



#### **2022-2025 DELIVERIES** €1.1bn in INNER CITIES



35% / €395m **Target value creation** 

#### €230m still to be booked





Bordeaux - Jardins de l'Ars

6.1%YoC / 19,200 m<sup>2</sup> / 2024









6.1% YoC / 31,300 m<sup>2</sup> / 2022







& 1 turnkey project in Greater Paris<sup>1</sup> 27,500 m² in Vélizy 100% let to Dassault Systèmes

€450m target value creation / €250m still to be booked



# **FUTURE COMMITMENTS: 100% IN THE CBD OF PARIS, MILAN & BERLIN**





3.8% / 6,200 m<sup>2</sup> / 2023









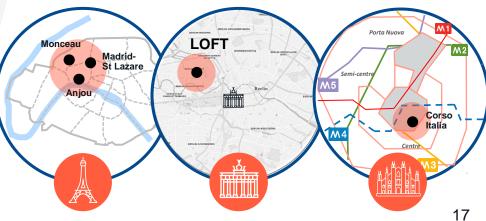
5.4% / 7,600 m<sup>2</sup> / 2023







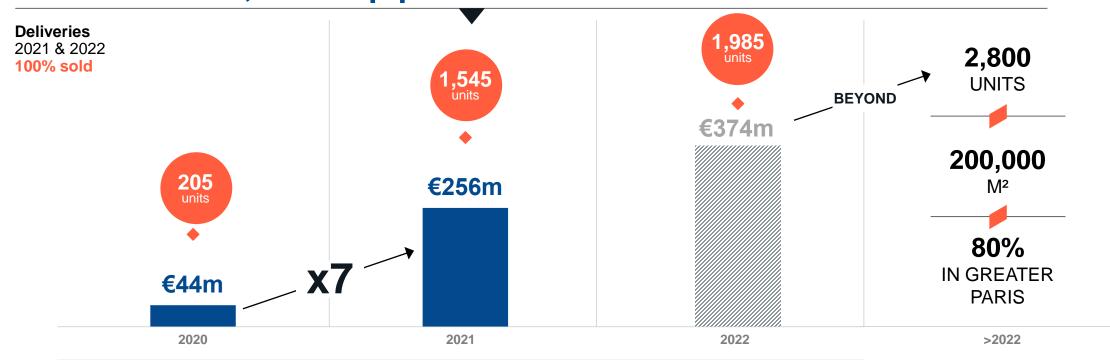
30% / €200m TARGET VALUE CREATION





#### STEPPING UP THE TRANSFORMATION OF OFFICE INTO RESIDENTIAL

#### €256m / 100,000 m² pipeline in France at end 2021



#### >10% EXPECTED MARGIN









Berlin residential



### LACK OF OFFER IS PUSHING PRICES AND RENTS UP

# Housing policy in Berlin

Has increased the housing shortage in Berlin

Feb. 2020

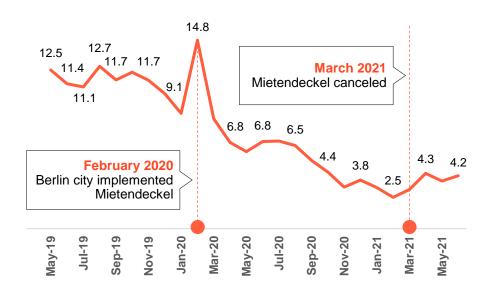
Berlin city implemented Mietendeckel law to freeze housing rents.

Nov. 2020 In addition to rents freeze the Municipality enforced new rent caps on most residential units.

Apr. 2021

Rent freeze and rent cap are deemed unconstitutional by the Federal Court.

#### NUMBER OF APARTMENTS ON OFFER TO RENT IN BERLIN, IN THOUSAND



Leading to strong pressure on rents...

€20.0 /m²

**+12.2%** vs H1 2020

MEDIAN RENT FOR NEW FLATS

...and on prices

€7,380 /m<sup>2</sup>

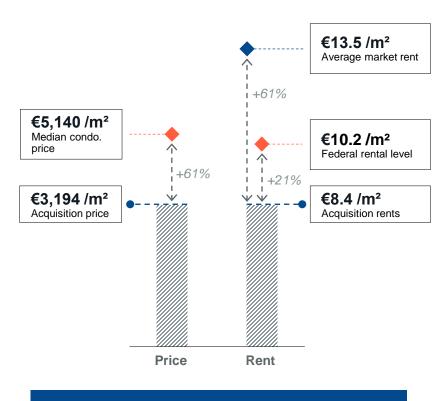
**+13.1%** vs H1 2020

MEDIAN PRICE FOR NEW FLATS



#### REINFORCEMENT IN GERMANY RESIDENTIAL THROUGH ACQUISITIONS...

#### **High growth potential**



All assets are divided in condominium







#### ... AND THROUGH DEVELOPMENTS

€51m NEW COMMITMENTS IN H1 2021 (€33m group share)



**6 NEW PROJECTS** 

233 units in Berlin

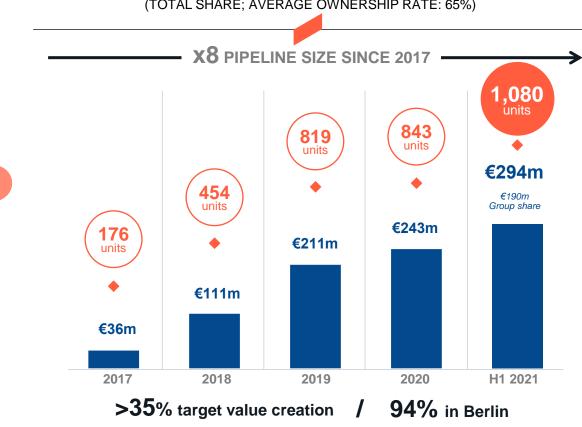






5.2% YoC

# ACCELERATION OF DEVELOPMENT PIPELINE IN BERLIN (TOTAL SHARE; AVERAGE OWNERSHIP RATE: 65%)



€645m / 2,700 units managed pipeline to be launched in the coming years €416m Group share



#### **DELIVERING STRONG GROWTH IN H1 2021**



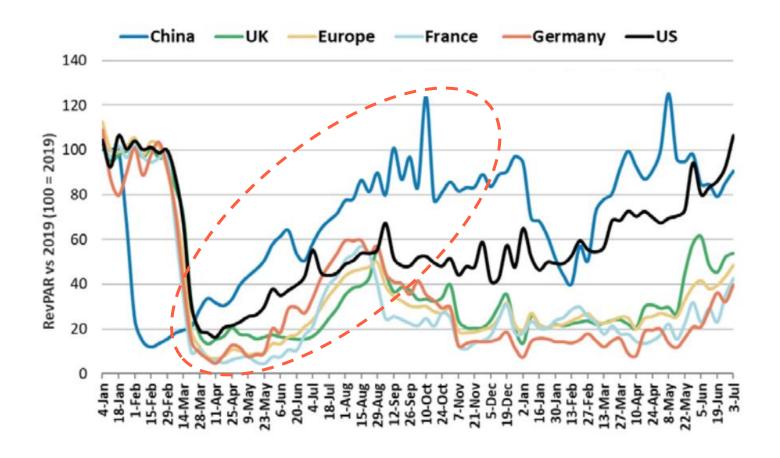


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### RECENT RESTRICTIONS EASING PROVES HOTEL DEMAND CAN REBOUND

#### **RevPAR Indexed to Pre Covid**



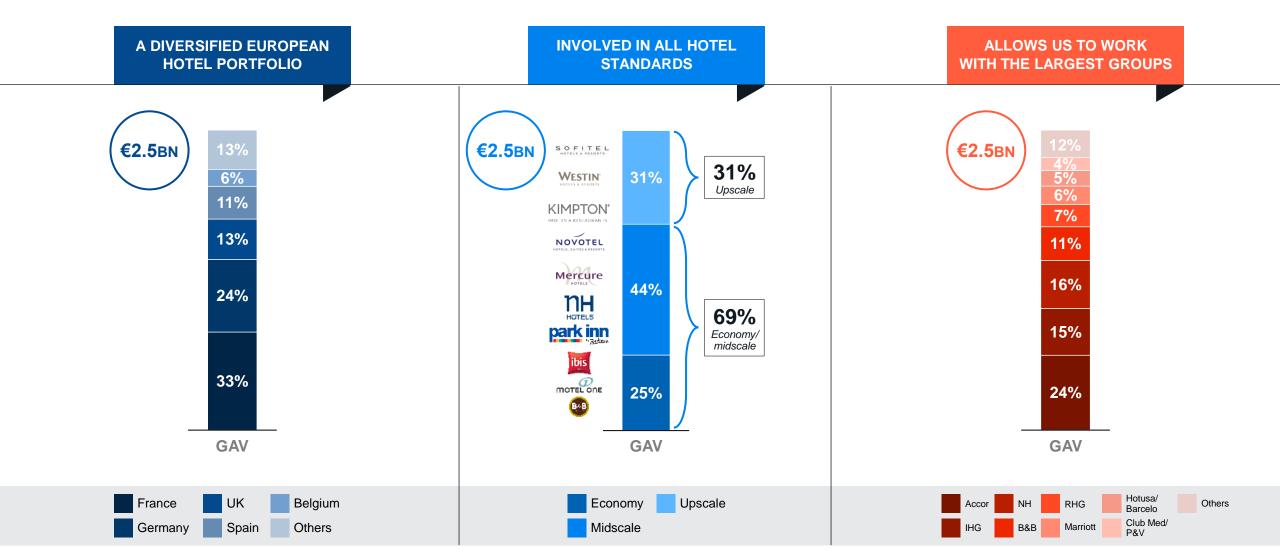


# RECENT TRANSACTIONS ATTEST VALUE RESILIENCE

|                                | F   | RANCE                                 | SPAIN                                      | GERMANY   | <b>▲ L</b> UNITE                  | ED KINGDOM                                    |
|--------------------------------|---|---------------------------------------|--|---|-----------------------------------|---|
| 64.71                          |   |                                       |  |   |                                   |   |
| €4.7bn INVESTMENT MARKET       | 1   | 2                                     | 3  | 4   | 5                                 | <b>6</b>                                      |
| IN EUROPE,<br>+13% IN Q2 VS Q1 | JJW Transaction<br>(management<br>contacts) | Timhotel Berthier<br>(lease property) | NH Calderon disposal<br>(lease, Barcelona) | Turm am Mailänder Platz<br>development project<br>(Stuttgart) | Park Plaza<br>London<br>Riverbank | Hoxton<br>art-hotel<br>Shoreditch<br>(London) |
| ROOMS                          | 258   | 253                                   | 255  | 429   | 646                               | 343   |
| PRICE<br>PRICE/ROOM<br>YIELD   | €175.5m<br>€680 K/room                      | <b>€73m</b><br>€290 K/room<br>3.8%    | <b>€125.5m</b> <i>€492 K/room 4.1%</i>     | <b>€137m</b><br>€320 K/room                                   | <b>£263m</b><br>£407 K/room       | <b>£279m</b><br>£813 K/room                   |



#### A WELL DIVERSIFIED PORTFOLIO





# A STRATEGIC PORTFOLIO FOR THE HOTEL OPERATORS

VERY HIGH LOCATION RATING ON BOOKING.COM



**Average** rating

8.8/10



GOOD 7

40% of portfolio

**VERY GOOD** 

8-9

50% of portfolio

EXCELLENT

>9

SUSTAINABLE FOR HOTELS OPERATORS

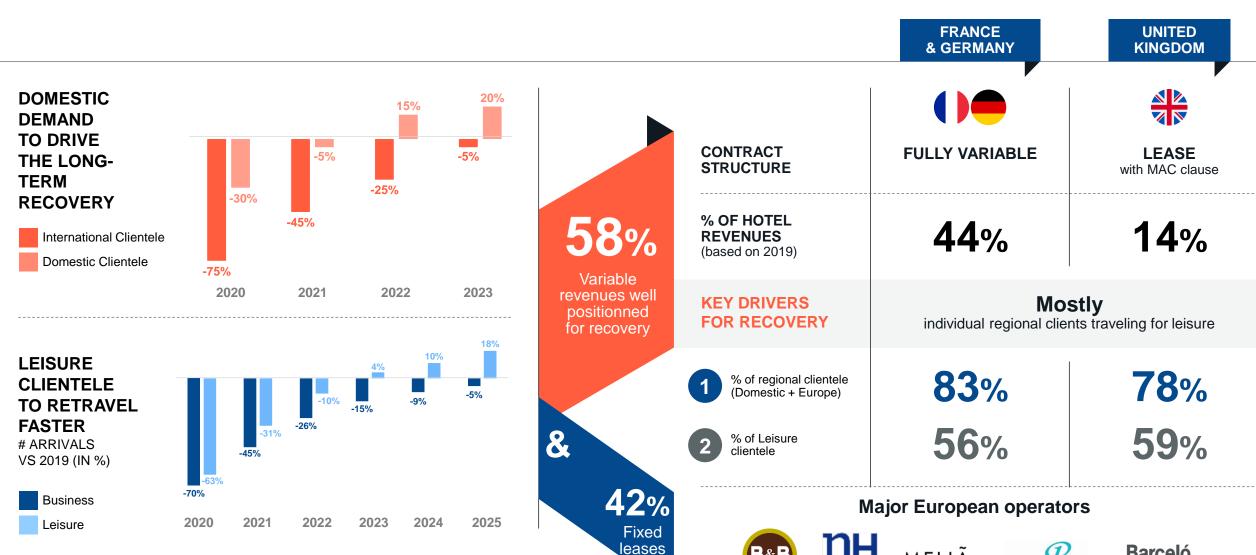
60%

**AVERAGE 2019 EFFORT RATE** 

✓ Limited cash & earnings impact from Covid negotiations (collection rate H1 2021 of 85%¹)



# OUR PORTFOLIO IS WELL POSITIONED TO BENEFIT FROM THE RECOVERY



Source: Oxford Economics









# OFFICE LETTING ACTIVITY / 140,700 M<sup>2</sup> OF NEW CONTRACTS AND RENEWALS IN H1 2021

33% of the total

portfolio

**Attracting new** clients 23,600 m<sup>2</sup> let

Working with our long term partners 45,200 m<sup>2</sup> renewed

#### 77,500 m<sup>2</sup> renewals





#### **LETTING**



onepoint.

#### 63,200 m<sup>2</sup> new lettings











16% of the total portfolio

#### **Strong dynamic in Milan**

9,900 m<sup>2</sup> new leases 19,000 m<sup>2</sup> sold to end-user & 30,500 m<sup>2</sup> renewed



INTESA m SANPAOLO











LVMH



of the total portfolio

#### First positive signals after a stricter lockdown than in Paris & Milan

10,700 m<sup>2</sup> new leases 1,800 m<sup>2</sup> renewed











# H1 2021 REVENUES / STABLE LIKE FOR LIKE EXCLUDING HOTELS

| H1 2021, €million          | Revenues<br>H1 2020<br>Group share | Revenues<br>H1 2021<br>Group share | % change<br>like-for-like<br>Group share | Occupancy<br>rate<br>% | Average<br>lease term<br>firm, in years |
|----------------------------|------------------------------------|------------------------------------|--|------------------------|---|
| France Offices             | 105.7                              | 96.6                               | -2.8%                                    | 92.1%                  | 4.8                                     |
| Italy Offices              | 64.2                               | 57.9                               | -1.7%                                    | 96.9%                  | 7.3                                     |
| Germany Offices            | 18.4                               | 22.3                               | -1.0%                                    | 78.3%                  | 4.8                                     |
| Germany Residential        | 78.6                               | 83.2                               | +3.8%                                    | 98.9%                  | n.a.                                    |
| OFFICES & RESIDENTIAL      | 266.9                              | 260.1                              | -0.4%                                    | 93.7%                  | 5.6                                     |
| Hotels in Rent             | 27.1                               | 29.7                               | -4.1%                                    | 100%                   | 13.9                                    |
| Operating hotels           | 1.4                                | -1.5                               | n.a.                                     | n.a.                   | n.a.                                    |
| TOTAL STRATEGIC ACTIVITIES | 295.4                              | 288.3                              | -2.6%                                    | 94.6%                  | 7.3                                     |
| Non-strategic (retail)     | 7.0                                | 3.0                                | -12.8%                                   | 99.1%                  | 5.9                                     |
| TOTAL                      | 302.3                              | 291.3                              | -2.7%                                    | 94.6%                  | 7.3                                     |
|                            |                                    |                                    |  |                        |   |

95% occupancy rate









# +7.5% GROWTH IN EPRA EARNINGS

| €million – Group share                                    | H1 2020    | H1 2021    | Change<br>€m | Change<br>% |
|---|------------|------------|--------------|-------------|
|   |            |            |              |             |
| Net rental income   | 270.7      | 265.3      | -5.4         | -2.0%       |
| EBITDA from hotel operating activities & coworking        | 5.4        | 3.3        | -2.0         | -38%        |
| Income from other activities (incl. property development) | 7.5        | 25.7       | +18.1        | n.a         |
| Net revenue   | 283.6      | 294.3      | +10.7        | +4.0%       |
| Net operating costs                                       | -38.9      | -38.1      | +0.9         | n.a         |
| Depreciations & Amortizations                             | -10.5      | -7.3       | +3.2         | n.a         |
| Operating income  | 234.2      | 248.9      | +14.7        | +6.0%       |
| Cost of net financial debt                                | -46.0      | -42.0      | +3.9         | -9.0%       |
| Other financial charges                                   | -1.5       | -2.0       | -0.4         | n.a         |
| Share in earnings of affiliates                           | 7.1        | 6.1        | -1.1         | -15.0%      |
| Corporate income tax                                      | -1.4       | -4.0       | -2.6         | +185%       |
| EPRA EARNINGS   | 192.4      | 206.9      | +14.5        | +7.5%       |
| Average number of shares                                  | 88,541,092 | 94,318,440 | +5,777,348   | +7%         |
| EPRA EARNINGS (€/share)                                   | 2.17       | 2.19       | +0.02        | +0.9%       |

| Disposal effect in France & Italy offices (-) |
|---|
| German residential growth                     |
| (+)   |
| Hotel crisis                                  |
| (-)   |
| Promotion margins                             |
| (+)   |

Debt cost keeps decreasing (+)



#### PORTFOLIO LIKE-FOR-LIKE VALUE GROWTH: +2.0%

OFFICES
+0.6%
of the portfolio
like-for-like

Development pipeline driving growth

+€78m

Stability on quality assets in dynamic locations

+€47m

Paris, Milan, Top 6 cities in Germany & dynamic business districts in France

Value decrease on some specific assets

-€65m

~10 assets mainly in La Défense, Péri-Défense & Italy outside Milan RESIDENTIAL

+7.4%
of the portfolio
like-for-like

Berlin +6.4% / €3,200/m<sup>2</sup>

NRW

+9.0% / €1,800/m<sup>2</sup>

Dresden & Leipzig +8.4% / €2,300/m²

Hamburg +7.8% / €3,800/m<sup>2</sup> HOTELS

-1.0%

like-for-like

15%

of the portfolio

**STABLE**On 87% of the portfolio

-6%
UK portfolio
13% of the portfolio



### FLOW: A SUCCESS STORY IN GREATER PARIS

2015

ACQUISITION OF FLOW, A VACANT ASSET OF 18,000 M<sup>2</sup> IN MONTROUGE

2017

**BUILDING PERMIT** WITH 30% EXTENSION OF THE SURFACE

2019

**EDF GROUP PRE-LETS 100%** FOR 9 YEARS

2021

**DELIVERY**CRISTALIZING €90M
TOTAL VALUE CREATION





#### JEAN GOUJON IN PARIS CBD: SHOWCASE OF OUR KNOWHOW

2018

ACQUISITION IN EXCHANGE OF MATURE CBD ASSETS

8,600 M<sup>2</sup> IN PARIS CBD FOR €134m

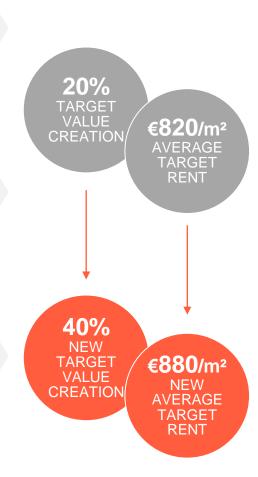
2021

**46% PRE-LET ROLAND BERGER**FOR 9 FIRM YEARS

BENEFITTING FROM
STRONG MARKET FUNDAMENTALS

2022

**DELIVERY** €75M TARGET VALUE CREATION







# €404 M NEW DISPOSALS AGREEMENTS WITH A 3.7% MARGIN

83% offices disposals

+3.7% margin vs 2020 appraisal values

Mature offices in France Non Core offices in Italy

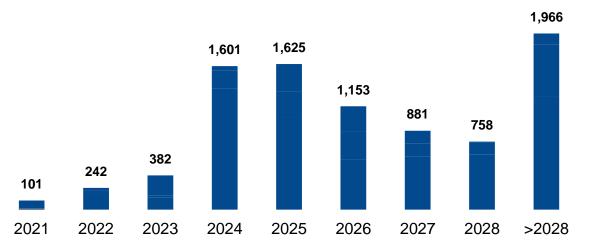
| Disposals 2021<br>(committed and signed)       | Group share | Gross Yield<br>(Group Share) | <b>Margin</b><br>(Group share) |
|--|-------------|------------------------------|--------------------------------|
| France Offices                                 | €102 m      | 5.2%                         | 3.9%                           |
| Italy Offices                                  | €171 m      | 5.4%                         | 2.2%                           |
| Germany Offices<br>(Alexanderplatz<br>sharing) | €61 m       | n.a                          | 0.0%                           |
| Germany Residential                            | €17 m       | 1.5%                         | 62.1%                          |
| Non-strategic                                  | €52 m       | 2.0%                         | 0.4%                           |
| TOTAL  | €404 m      | 4.6%                         | 3.7%                           |



## **SOLID KEY CREDIT METRICS**



## Debt maturity schedule in € million (Group share)

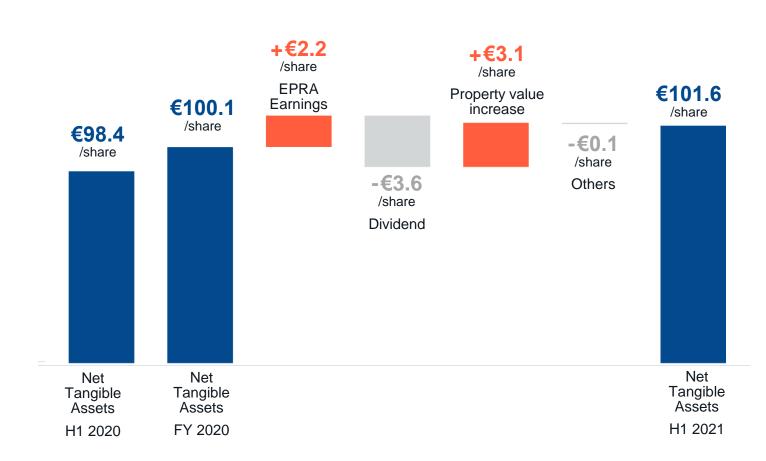


**RATING BBB+, STABLE OUTLOOK** 



## **4% NAV GROWTH OVER ONE YEAR**

|                  | H1 2021   | VS H1<br>2020 | VS FY<br>2020 |
|------------------|-----------|---------------|---------------|
| EPRA NRV         | €10,637 m | +3.6%         | +1.8%         |
| EPRA NRV / share | €112.2    | +3.4%         | +1.7%         |
|                  |           |               |               |
| EPRA NTA         | €9,638 m  | +3.4%         | +1.6%         |
| EPRA NTA / share | €101.6    | +3.3%         | +1.6%         |
|                  |           |               |               |
| EPRA NDV         | €8,696 m  | +4.5%         | +2.7%         |
| EPRA NDV / share | €91.7     | +4.3%         | +2.7%         |
|                  |           |               |               |





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## **2021 INCREASED GUIDANCE**

INITIAL GUIDANCE 2021

€380m
TO
€395m
EPRA Earnings

UPDATED GUIDANCE 2021

€390m
TO
€400m
EPRA Earnings

€4.1 - €4.2/share



## **GROWTH DRIVERS IN EACH OF COVIVIO'S PRODUCTS**



**OFFICES** 

Development pipeline will continue to make the difference



committed pipeline at end-2021 with 92% in inner-cities

>30% or €450 M target value creation

+€4.8/share

Remains to be booked



More growth to come

High upside on rents

**20**%

Reversionary potential vs. federal rent level

High upside on values

>50%

Gap between H1 appraisal values and condominium prices



Strategic portfolio ready for recovery

Revenues being 52% below H1 2019



# KEY UPCOMING EVENTS

Q3 2021 ACTIVITY: 21 October 2021

CAPITAL MARKETS DAY: 10 November 2021

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# **MARKETS**





### **GREATER PARIS OFFICE MARKET**

**Take-up H1 2021** 

765,600 m<sup>2</sup>

+14% vs S1 2020

Immediate offer

4.0 million m<sup>2</sup>

29% of new space vs 23% in 2020

Vacancy rate

7.1%

+0.6 pts vs FY 2020

Future available supply (within 3 years)

2.1 million m<sup>2</sup>

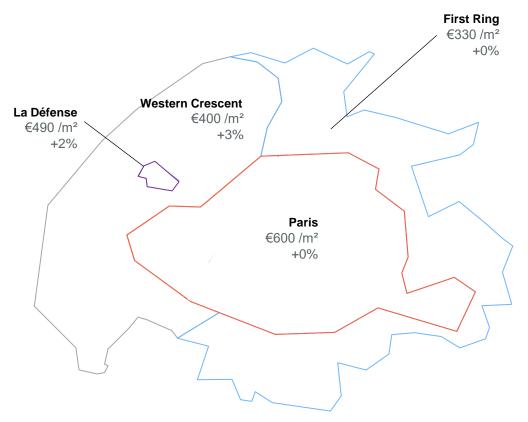
**Headline** rents

Stable on new space

Stable on second-hand

## Average rents in new spaces stabilizing amid uncertain market

Average rent on new spaces





### **MILAN OFFICE MARKET**

**Take-up H1 2021** 

180,000 m<sup>2</sup>

+9% vs H1 2020 of which 77% of grade A offices

**Availability** 

1,246,000 m<sup>2</sup>

of which 36% of Grade A and A Green

324,000 m<sup>2</sup> excl. Hinterland and Periphery

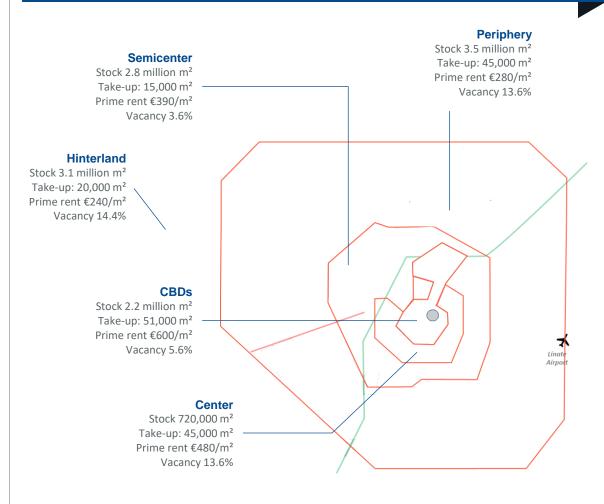
Vacancy rate

5.6% in Milan <sup>1</sup>
2.2% on Grade A offices

Prime rent

€600/m<sup>2</sup> stable Y-o-Y

### **Milan Office Sub-markets**







### **GERMANY OFFICE MARKET**

Take-up H<sub>1</sub> 2021

1,254,000 m<sup>2</sup>

+1% year-on-year

**Vacancy** rate

3.9% 2.2% in Berlin

**Immediate** offer

2.1 million m<sup>2</sup>

**Prime** Rents

+3% in Berlin

## **Top 6 cities**

#### Hamburg

H1 2021 take-up 213,000 m<sup>2</sup> Vacancy rate 3.7% Future supply 205,000 m<sup>2</sup> Prime rents €31.0/m²

#### Düsseldorf

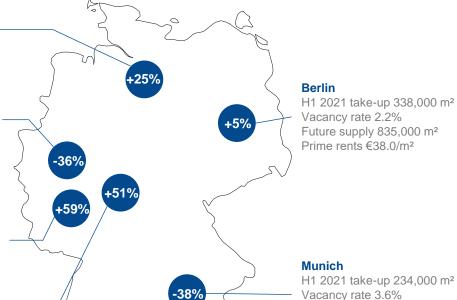
H1 2021 take-up 108,000 m<sup>2</sup> Vacancy rate 6.9% Future supply 75,000 m<sup>2</sup> Prime rents €28.5/m<sup>2</sup>

### Cologne

H1 2021 take-up 160,000 m<sup>2</sup> Vacancy rate 2.9% Future supply 74,000 m<sup>2</sup> Prime rents €27.25/m<sup>2</sup>

#### **Frankfurt**

H1 2021 take-up 201,000 m<sup>2</sup> Vacancy rate 6.5% Future supply 370,000 m<sup>2</sup> Prime rents €48.0/m<sup>2</sup>



H1 2021 take-up 234,000 m<sup>2</sup> Vacancy rate 3.6% Future supply 534,000 m<sup>2</sup> Prime rents €37.0/m<sup>2</sup>



Take up evolution since

# COMMITTED PIPELINE



## MAIN H1 2021 OFFICE DELIVERIES / 63,000 M2 IN FRANCE & ITALY

Flow **MONTROUGE** 23,600 m² / €115 m



The Sign MILAN 16,900 m² / €72 m



Gobelins PARIS 4,360 m² / €50 m



Montpellier Orange<sup>2</sup>
MONTPELLIER
16,500 m<sup>2</sup> / €49 m



€307<sup>1</sup>

6.4%
YIELD ON COST

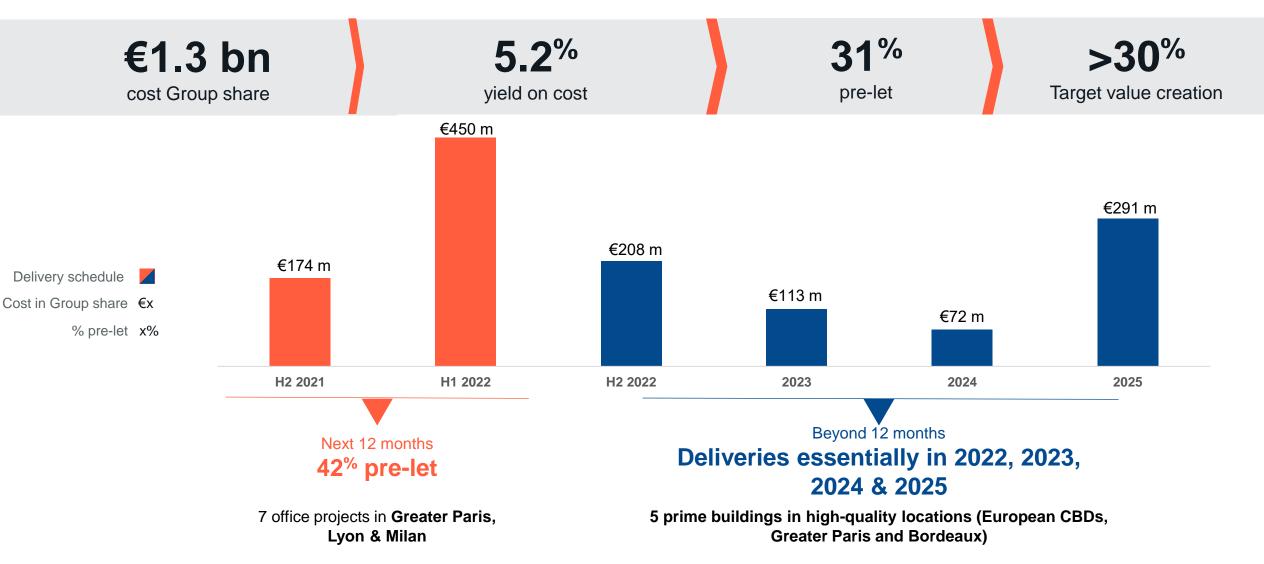
97% OCCUPANCY

43%
TOTAL VALUE
CREATION



## COMMITTED PIPELINE / OFFICES DELIVERY SCHEDULE

Committed Pipeline at H1 2021





# COMMITTED PIPELINE / €1.3 BN OF OFFICES AT END JUNE 2021

| Committed projects               | Location                     | Project      | Surface¹<br>(m²)       | Delivery | Target rent<br>(€/m²/year) | Pre-leased<br>(%) | Total<br>Budget²<br>(€M, 100%) | Total<br>Budget ²<br>(€M, Group<br>share) | Target Yield³ |
|----------------------------------|------------------------------|--------------|------------------------|----------|----------------------------|-------------------|--------------------------------|---|---------------|
| Silex II (50% share)             | Lyon                         | Regeneration | 30,900 m <sup>2</sup>  | 2021     | 312                        | 64%               | 169                            | 85  | 5.8%          |
| Total deliveries 2021            |                              |              | 30,900 m²              |          |                            | 64%               | 169                            | 85  | 5.8%          |
| Jean Goujon                      | Paris 8th                    | Regeneration | 8,600 m²               | 2022     | >900                       | 46%               | 189                            | 189                                       | 4.0%          |
| Paris So Pop (50% Share)         | Paris 17th                   | Regeneration | 31,300 m <sup>2</sup>  | 2022     | 400                        | 0%                | 230                            | 112                                       | 5.7%          |
| N2 (50% share)                   | Paris 17th                   | Construction | 15,600 m <sup>2</sup>  | 2022     | 575                        | 0%                | 168                            | 85  | 4.2%          |
| Lyon Sévigné                     | Lyon                         | Regeneration | 4,200 m <sup>2</sup>   | 2022     | 240                        | 10%               | 17                             | 17  | 5.4%          |
| Levallois Alis                   | Levallois - Greater<br>Paris | Regeneration | 19,800 m²              | 2022     | 500                        | 0%                | 208                            | 208                                       | 4.8%          |
| DS Extension 2 (50% share)       | Vélizy - Greater Paris       | Regeneration | 27,500 m <sup>2</sup>  | 2023     | 325                        | 100%              | 141                            | 71  | 7.1%          |
| Bordeaux Jardin de l'Ars         | Bordeaux                     | Construction | 19,200 m <sup>2</sup>  | 2024     | 220                        | 51%               | 72                             | 72  | 6.1%          |
| Total deliveries 2022 and beyond |                              |              | 126,200 m <sup>2</sup> |          |                            | 29%               | 1,024                          | 754                                       | 5.0%          |
| Total France Offices             |                              |              | 157,100 m <sup>2</sup> |          |                            | 33%               | 1,193                          | 839                                       | 5.1%          |
| Symbiosis D                      | Milan                        | Construction | 18,500 m <sup>2</sup>  | 2021     | 315                        | 72%               | 89                             | 89  | 6.9%          |
| Total deliveries 2021            |                              |              | 18,500 m²              |          |                            | 72%               | 89                             | 89  | 6.9%          |
| Unione                           | Milan                        | Regeneration | 4,500 m²               | 2022     | 480                        | 100%              | 47                             | 47  | 4.6%          |
| Vitae                            | Milan                        | Construction | 10,000 m <sup>2</sup>  | 2023     | 315                        | 18%               | 42                             | 42  | 6.5%          |
| Total 2022 deliveries and beyond |                              |              | 14,500 m <sup>2</sup>  |          |                            | 54%               | 89                             | 89  | 5.5%          |
| Total Italy Offices              |                              |              | 33,000 m <sup>2</sup>  |          |                            | 64%               | 178                            | 178                                       | 6.2%          |
| Alexanderplatz                   | Berlin                       | Construction | 60,000 m <sup>2</sup>  | 2025     | 449                        | 0%                | 523                            | 291                                       | 5.1%          |
| Total deliveries 2022 and beyond |                              |              | 60,000 m <sup>2</sup>  |          |                            | 0%                | 523                            | 291                                       | 5.1%          |
| Total German Offices             |                              |              | 60,000 m <sup>2</sup>  |          |                            | 0%                | 523                            | 291                                       | 5.1%          |
| Total Offices                    |                              |              | 250,100 m <sup>2</sup> |          |                            | 31%               | 1,894                          | 1,308                                     | 5.2%          |



# COMMITTED PIPELINE / GERMAN RESIDENTIAL DELIVERY SCHEDULE Committed Pipeline at H1 2021

€294 m total cost

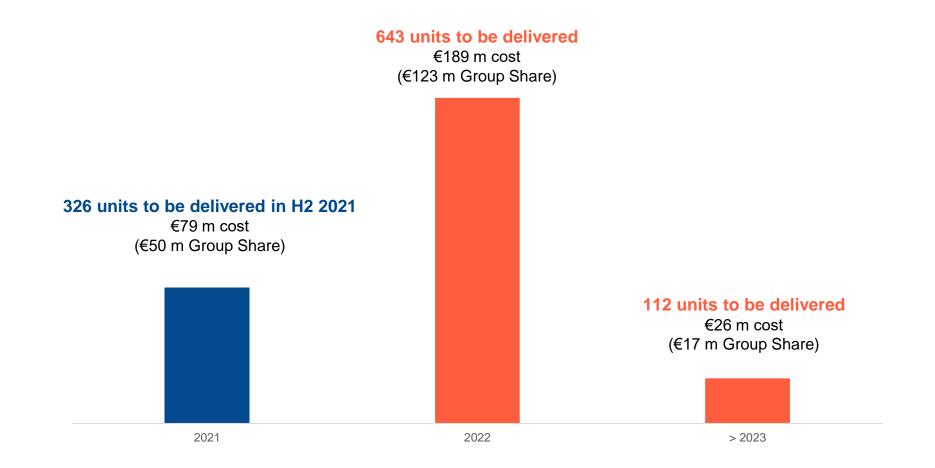
€190 m group share

4.9%

yield on cost on units to be let

>40%

target margin on units to be sold





# COMMITTED PIPELINE / 1,550 HOUSING UNITS AT H1 2021 in France & Germany

| Committed projects                      | Units     | Total<br>Budget<br>(€M, 100%) | Total<br>Budget<br>(€M, Group share) | Target Yield |
|---|-----------|-------------------------------|--------------------------------------|--------------|
| Meudon, Observatoire                    | 26        | 12                            | 12                                   | n.a          |
| To be sold in 2021                      | 26        | 12                            | 12                                   | n.a          |
| Le Raincy                               | 97        | 20                            | 20                                   | n.a          |
| Saint-Germain-Les-Corbeil               | 80        | 13                            | 13                                   | n.a          |
| Bobigny                                 | 158       | 34                            | 23                                   | n.a          |
| Chartres Sully                          | 110       | 15                            | 15                                   | n.a          |
| To be sold in 2022 and beyond           | 445       | 82                            | 71                                   | n.a          |
| Total France Resi                       | 471 units | 94                            | 83                                   | n.a          |
| Columbiadamm                            | 54        | 15                            | 9                                    | n.a          |
| Wiener Straße                           | 37        | 10                            | 6                                    | n.a          |
| Biesdorf NB                             | 106       | 33                            | 21                                   | n.a          |
| To be sold in 2021                      | 197       | 57                            | 37                                   | n.a          |
| Iceland                                 | 104       | 53                            | 35                                   | n.a          |
| Großbeerenstraße                        | 73        | 12                            | 7                                    | n.a          |
| PrenzlauerPromenade sales               | 165       | 41                            | 27                                   | n.a          |
| Markelstraße                            | 92        | 21                            | 14                                   | n.a          |
| Datteln Single Houses (in Construction) | 11        | 3                             | 2                                    | n.a          |
| To be sold in 2022 and beyond           | 445       | 129                           | 85                                   | n.a          |
| Total German Resi Sales                 | 642 units | 187                           | 121                                  | n.a          |
| Essen Gerschede                         | 56        | 8                             | 5                                    | 5.6%         |
| Wagnerstr                               | 23        | 3                             | 2                                    | 5.0%         |
| Lotte 1                                 | 50        | 10                            | 6                                    | 5.3%         |
| To be let in 2021                       | 129       | 22                            | 13                                   | 5.3%         |
| PrenzlauerPromenade                     | 113       | 30                            | 20                                   | 4.5%         |
| Hochstr. 12                             | 27        | 7                             | 4                                    | 4.6%         |
| Hochstr. 22                             | 10        | 6                             | 4                                    | 4.9%         |
| Schmiljanstraße 7/8                     | 2         | 2                             | 1                                    | 4.7%         |
| Müllerstraße NB                         | 57        | 18                            | 11                                   | 5.0%         |
| Simplonstr. NB                          | 46        | 11                            | 7                                    | 5.2%         |
| Urban Straße                            | 24        | 7                             | 5                                    | 4.5%         |
| Weitlingstraße 17                       | 3         | 1                             | 1                                    | 4.7%         |
| Datteln Westring                        | 28        | 4                             | 3                                    | 4.5%         |
| To be let in 2022 and beyond            | 310       | 86                            | 55                                   | 4.8%         |
| Total German Resi Letting               | 439 units | 107                           | 69                                   | 4.9%         |

# **MANAGED PIPELINE**



### **MANAGED OFFICE PIPELINE**

In the short-term / 2021

5 CBD projects to be committed in the next few months

In the medium-term 2022/2023

8 buildings to be potentially vacated for redevelopment

4 in Orange buildings in Paris (26,600 m²)

4 buildings in Greater Paris (61,200 m<sup>2</sup>)

**Land banks** 

In Greater Paris (60,000 m²) & major French cities (70,000 m²) essentially for turnkey developments

In Milan with Symbiosis area (60,000 m<sup>2</sup>), The Sign (15,000 m<sup>2</sup>) & Porta Romana (70,000 m<sup>2</sup>)

In Berlin with the potential for a second tower in Alexanderplatz (70,000 m²), Plano (15,000 m²), next to the existing Sunsquare building (15,000 m²), Leipzig (25,000 m²) and Dresden (5,000 m²)

# **PORTFOLIO**



### PARIS PORTFOLIO: HIGH-QUALITY & **HIGH-POTENTIAL**

€2.9 bn Group share

78,400 m<sup>2</sup>

New / renovated assets

Delivered or renovated <5 years

Valued €15,800 / m<sup>2</sup>

105,600 m<sup>2</sup>

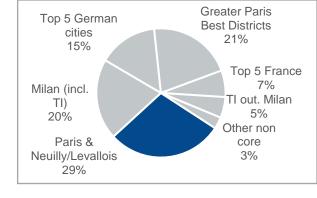
**Projects** committed & to be committed in 2021

>30% target value creation 155,000

Redevelopment potential

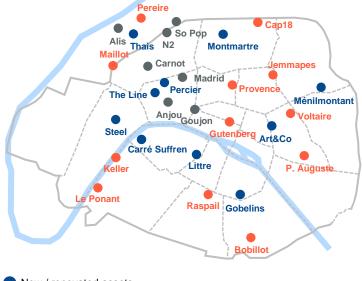
Currently leased – 4 years WALT

Currently valued €7,900/m<sup>2</sup> <sup>1</sup>





### 29 assets In Paris (89%) & Neuilly/Levallois (11%)

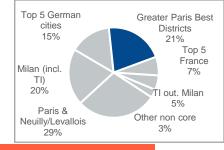


- New / renovated assets
- Committed & to be committed development projects
- Occupied assets with development potential



### **GREATER PARIS / BEST LOCATIONS OF TOP DISTRICTS**

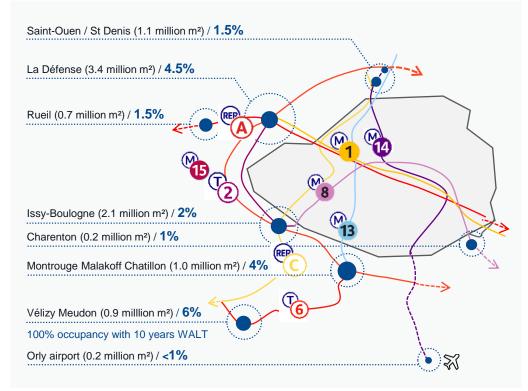
€2.1 bn Group share<sup>1</sup>



### 21 ASSETS IN TOP BUSINESS **DISTRICTS OF GREATER PARIS**



Business districts (size of office area in m<sup>2</sup>) / % of Covivio office portfolio



### OFFERING BEST LOCATIONS & BUILDINGS INSIDE EACH DISTRICT

#### UNCOMPROMISING QUALITY OF REAL ESTATE



<5 min walk from rail transport 86% of portfolio

+ 10% within 10 min walk



**Certified green assets** 

100%



**Services operated** by Covivio

**96%** Target 100% by 2025

### AND OTHER COMPETITIVE ELEMENTS



Size of the buildings & floor space

14,000 m<sup>2</sup>

median size of buildings



Lower cost

€280 to €400/m<sup>2</sup>

Market rents on new space



## **TOP ASSETS IN FRANCE: 88% OF THE FRANCE OFFICE PORTFOLIO**

### **Greater Paris & Major cities / 37% of the portfolio**

# Paris & Neuilly/Levallois

51% of the France office portfolio





Montrouge-Malakoff-Chatillon district Flow & IRO

Delivered in 2020/2021 HQ of Edvance



Vélizy campuses
Delivered between 2008-2016
HQ of Dassault Systems,
Eiffage, Thales university



La Défense CB21 tower

HQ of Suez Renovated in 2010 / repositioned with services & outdoor space in 2021/2022



HQ of Vinci

Redevelopment potential into a urban campus with a mix of offices & residential



Issy-Boulogne
Atlantis

HQ of Cisco France



Lyon Part-Dieu **Silex 1,2** 

1 building delivered in 2018 1 delivered in July 2021



Marseille Euromed **Euromed centre** 

2 buildings delivered in 2016



Quai 8.2 & Cité numérique

2 buildings delivered in 2019



### **MILAN OFFICE PORTFOLIO: HIGHLY CENTRAL LOCATIONS**





**Existing** assets in central **locations**  64,000 m<sup>2</sup>

**Projects** committed & to be committed in 2021

>30% target value creation 142,000 m<sup>2</sup>

### Land banks

Progressive commitments in Symbiosis & The Sign areas

New land bank secured

in Porta Romana



### 39 assets in Milan

Top 5 German

Cities

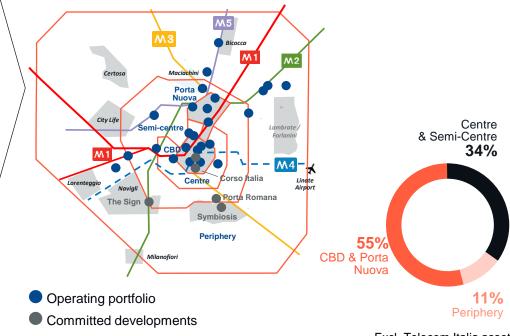
15%

Milan (incl. TI)

20%

Paris &

Neuilly/Levallois



Excl. Telecom Italia assets

**Greater Paris Best** 

Districts

21%

Other

non core 3%

Top 5 France

7%

TI out. Milan

5%



## **TOP ASSETS IN ITALY: 83% OF THE ITALIAN OFFICE PORTFOLIO**



Milan
Torre Garibaldi

Prime asset renovated in 2011 on top of Milan Garibaldi train station in Porta Nuova



Milan
Via Dante

Prime asset in the CBD delivered in 2020 with flexible offer



Milan
Corso Italia

Prime redevelopment project in the CBD

To be committed in 2021



Milan San Fedele

Prime asset in the CBD next to the Duomo



Milan **Symbiosis** 

2 buildings delivered in 2018 & 2020 2 under development Land bank to be committed with pre-let



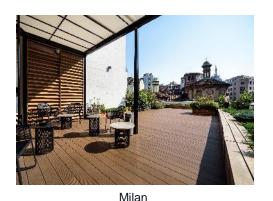
Milan
The Sign

The Sign B & C delivered



Milan Via Messina

High-quality office centre next to the Garibaldi station



Via Unione

Prime asset under redevelopment in the CBD



Milan
Via Cornaggia

Prime asset in the CBD



Telecom Italia portfolio

100% occupancy with 10,2 years WALT

62



### **GERMANY OFFICES PORTFOLIO**

# €1.5 bn Group share in top 5 cities



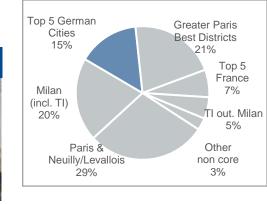




**Berlin - Alexanderplatz** 



















## **GERMAN RESIDENTIAL PORTFOLIO**

PORTFOLIO 100%

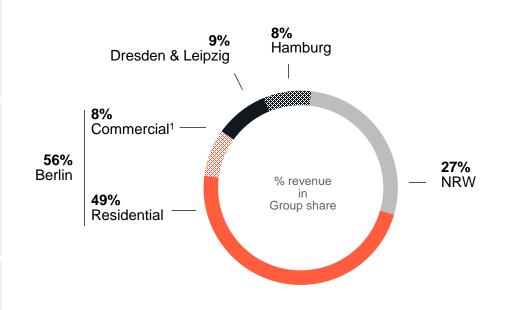
€7.2 BN

PORTFOLIO GROUP SHARE

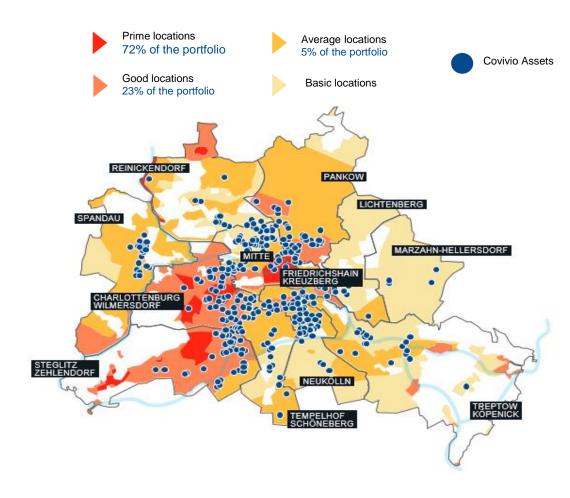
€4.7 BN

**RENTAL YIELD** 

3.6%



## Berlin: a €4 billion portfolio (€2.6 bn Group share) focused on the best locations

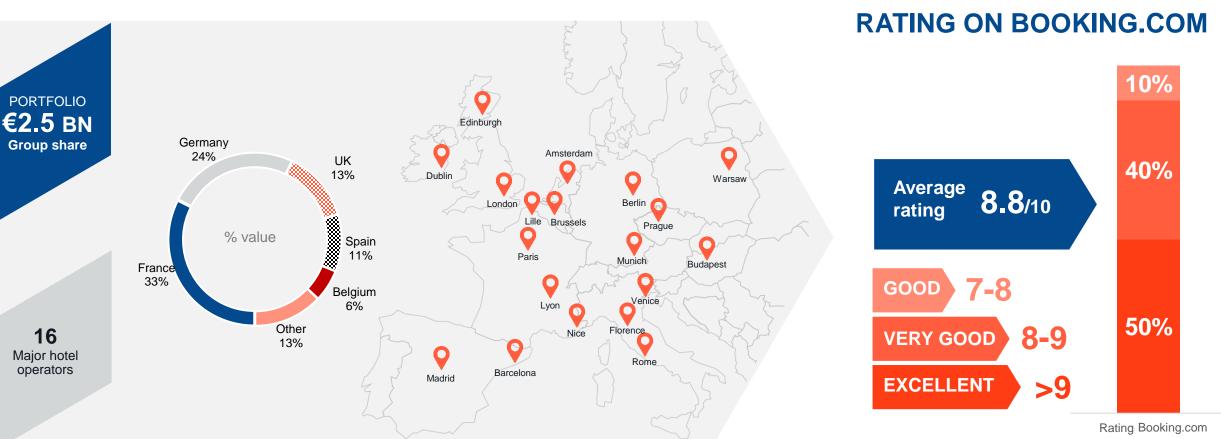


...WITH VERY HIGH LOCATION



# HOTELS / A PRIME PORTFOLIO IN TOP EUROPEAN TOURISTIC DESTINATIONS



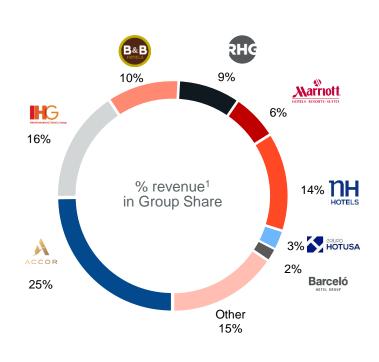


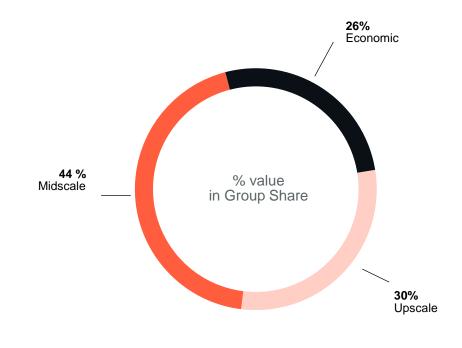
### CENTRAL LOCATIONS + PROFITABLE ASSETS = STRATEGIC HOTELS FOR OPERATORS





# COVIVIO HOTEL PORTFOLIO / DIVERSIFIED BY TENANT & SEGMENT





## H1 2021 INVESTMENTS & DISPOSALS



# H1 2021 INVESTMENTS / €228 MILLION GROUP SHARE

### **ACQUISITIONS IN GERMAN RESIDENTIAL**

- Acquisition of 592 units, mainly in Berlin, for €140 m at 3.5% yield
- Cf. slide 21

### **DEVELOPMENT PIPELINE**

- ► €130 million capex spent on development pipeline in H1 2021
  - €126 million in offices in France and Italy
  - €4 million for build-to-rent residential in Germany



# H1 2021 DISPOSALS / €404 MILLION GROUP SHARE

| (€ million)  |             | Disposals<br>(agreements as<br>of end of 2020<br>closed) | Agreements<br>as of end<br>of 2020<br>to close | New<br>disposals<br>H1 2021 | New<br>agreements<br>H1 2021 | Total<br>H1 2021 | Margin vs<br>2020<br>value | Yield | Total Realised<br>Disposals |
|--|-------------|--|--|-----------------------------|------------------------------|------------------|----------------------------|-------|-----------------------------|
|  |             | 1  |  | 2                           | 3                            | = 2 + 3          |                            |       | = 1 + 2                     |
| France Offices   | 100 %       | 287  | 40   | 99                          | 3                            | 102              | 3.9%                       | 5.2%  | 386                         |
|  | Group share | 243  | 40   | 99                          | 3                            | 102              | 3.9%                       | 5.2%  | 342                         |
| Italy Offices  | 100 %       | 20   | 12   | 76                          | 180                          | 255              | 2.7%                       | 6.0%  | 95                          |
|  | Group share | 19   | 7  | 46                          | 125                          | 171              | 2.2%                       | 5.4%  | 65                          |
| Germany Residential                                      | 100%        | 10   | 4  | 17                          | 11                           | 27               | 61.9%                      | 1.4%  | 27                          |
|  | Group share | 7  | 3  | 11                          | 7                            | 17               | 62.1%                      | 1.5%  | 17                          |
| Germany Offices  | 100 %       | -  | -  | -                           | -                            | -                | n.a                        | n.a   | -                           |
|  | Group share | -  | -  | 61                          | -                            | 61               | 0.0%                       | n.a   | 61                          |
| Hotels in Europe   | 100 %       | 13   | 19   | -                           | -                            | -                | n.a                        | n.a   | 13                          |
|  | Group share | 5  | 8  | -                           | -                            | -                | n.a                        | n.a   | 5                           |
| Non-strategic (France Resi., Retail in France and Italy) | 100 %       | 21   | 1  | 20                          | 51                           | 71               | 0.6%                       | 3.4%  | 41                          |
|  | Group share | 10   | 1  | 9                           | 43                           | 52               | 0.4%                       | 2.0%  | 19                          |
| Total  | 100 %       | 351  | 75   | 211                         | 244                          | 455              | 4.9%                       | 5.1%  | 562                         |
|  | Group share | 284  | 58   | 226                         | 178                          | 404              | 3.7%                       | 4.6%  | 510                         |

# FINANCIAL & OPERATIONAL KEY PERFORMANCE INDICATORS



### OFFICE LETTING CHALLENGES ADDRESSED WITH CLEAR MEASURES

# VACANCY FOCUSED ON A HANDFUL OF QUALITY BUILDINGS, ACTIVELY MANAGED

6 assets accounting for 5 pts of Office vacancy



**Leaving of Wirecard** 



New asset, delivered in 2020



New service offer & common areas in 2021 & 2022



Renovated in 2020 to include services & outdoor spaces



Renovation of common areas under way in 2021



Refurbishment of loft space to be let

Central or connected locations in top business districts

Quality
buildings
recently delivered
or renovated

Pro-active asset management to attract tenants with relevant products

## 2022 LIMITED SHORT-TERM LEASE EXPIRIES TO MANAGE

**8 4 %** of Covivio revenues in 2022 (€59 m of lease expiries)

1/3
HIGH VISIBILITY ON SECURE ASSETS

1/3
TO BE REDEVELOPED

1/3 TO BE RENEWED OR RELET



## REVENUE H1 2021 / -2.7% LFL RENTAL GROWTH

|  | 100%    |         |               |         | Group share |               |                                   |              |  |
|--|---------|---------|---------------|---------|-------------|---------------|-----------------------------------|--------------|--|
| (€ million)                            | H1 2020 | H1 2021 | Change<br>(%) | H1 2020 | H1 2021     | Change<br>(%) | Change<br>(%)<br>LfL <sup>1</sup> | % of revenue |  |
| France Offices                         | 121.0   | 110.8   | -8.5%         | 105.7   | 96.6        | -8.5%         | -2.8%                             | 33%          |  |
| Paris                                  | 43.7    | 41.2    | -5.8%         | 40.8    | 39.0        | -4.4%         | -2.9%                             | 13%          |  |
| Greater Paris (excl. Paris)            | 57.6    | 54.9    | -4.7%         | 45.8    | 43.7        | -4.6%         | +0.0%                             | 15%          |  |
| Major regional cities                  | 12.9    | 10.4    | -19.4%        | 12.1    | 9.6         | -20.3%        | -0.2%                             | 3%           |  |
| Other French Regions                   | 6.8     | 4.3     | -36.6%        | 6.8     | 4.3         | -36.6%        | -0.3%                             | 1%           |  |
| Italy Offices                          | 84.2    | 77.0    | -8.5%         | 64.2    | 57.9        | -9.7%         | -1.7%                             | 20%          |  |
| Offices - excl. Telecom Italia         | 43.3    | 38.0    | -12.2%        | 43.3    | 38.0        | -12.1%        | -2.7%                             | 13%          |  |
| Offices - Telecom Italia               | 40.9    | 39.0    | -4.7%         | 20.9    | 19.9        | -4.7%         | +0.0%                             | 7%           |  |
| German Offices                         | 27.3    | 25.6    | n.a.          | 18.4    | 22.3        | +21.1%        | -1.0%                             | 8%           |  |
| Berlin                                 | 5.1     | 5.0     | n.a.          | 3.6     | 3.5         | -4.5%         | -1.7%                             | 1%           |  |
| Other cities                           | 22.2    | 20.5    | n.a.          | 14.8    | 18.8        | +27.3%        | +3.4%                             | 6%           |  |
| German Residential                     | 122.5   | 129.5   | +5.8%         | 78.6    | 83.2        | +5.8%         | +3.8%                             | 29%          |  |
| Berlin                                 | 59.5    | 62.1    | +4.3%         | 38.5    | 40.2        | +4.4%         | +3.6%                             | 14%          |  |
| Dresden & Leipzig                      | 12.3    | 11.6    | -5.3%         | 7.9     | 7.4         | -5.5%         | +2.0%                             | 3%           |  |
| Hamburg                                | 8.1     | 8.7     | +7.7%         | 5.3     | 5.7         | +7.6%         | +3.0%                             | 2%           |  |
| North Rhine-Westphalia                 | 42.6    | 47.2    | +10.6%        | 27.0    | 29.9        | +10.7%        | +4.7%                             | 10%          |  |
| Hotels in Europe                       | 73.1    | 71.8    | -1.8%         | 28.5    | 28.2        | -1.0%         | -20.2%                            | 10%          |  |
| Hotels - Lease Properties              | 69.8    | 75.6    | +8.4%         | 27.1    | 29.7        | +9.8%         | -4.1%                             | 10%          |  |
| France                                 | 26.7    | 24.9    | -6.7%         | 8.6     | 7.8         | -8.9%         | -10.8%                            | 3%           |  |
| Germany                                | 15.9    | 14.8    | -7.2%         | 6.8     | 6.3         | -6.6%         | 0.1%                              | 2%           |  |
| UK                                     | 0.0     | 0.0     | n.a.          | 0.0     | 0.0         | n.a.          | n.a                               | 0%           |  |
| Spain                                  | 15.5    | 15.6    | +1.0%         | 6.7     | 6.8         | +1.4%         | 0.9%                              | 2%           |  |
| Belgium                                | 4.8     | 4.5     | -7.2%         | 2.1     | 1.9         | -6.8%         | -11.1%                            | 1%           |  |
| Others                                 | 6.9     | 15.9    | +130.3%       | 3.0     | 6.9         | +131.1%       | 0.1%                              | 2%           |  |
| Hotels - Operating Properties (EBITDA) | 3.3     | -3.8    | -215.2%       | 1.4     | -1.5        | n.a           | n.a                               | -1%          |  |
| Total strategic activities             | 428.2   | 414.7   | -3.1%         | 295.4   | 288.3       | -2.4%         | -2.6%                             | 99%          |  |
| Non-strategic                          | 10.4    | 4.7     | -54.8%        | 7.0     | 3.0         | -56.8%        | -12.8%                            | 1%           |  |
| Retail Italy                           | 4.0     | 1.7     | -57.7%        | 4.0     | 1.7         | -57.7%        | -9.5%                             | 1%           |  |
| Retail France                          | 6.1     | 3.0     | -50.6%        | 2.6     | 1.3         | -50.5%        | -16.9%                            | 0%           |  |
| Other (France Residential)             | 0.3     | 0.0     | -94.7%        | 0.3     | 0.0         | -94.7%        | n.a.                              | 0%           |  |
| Total revenues                         | 438.6   | 419.4   | -4.4%         | 302.3   | 291.3       | -3.6%         | -2.7%                             | 100%         |  |



# P&L EPRA EARNINGS H1 2021 / €206.9 MILLION

| €million – Group share                                    | H1 2020    | H1 2021    | Change<br>€m | Change<br>% |
|---|------------|------------|--------------|-------------|
|   |            |            |              |             |
| Net rental income   | 270.7      | 265.3      | -5.4         | -2.0%       |
| EBITDA from hotel operating activities & coworking        | 5.4        | 3.3        | -2.1         | -38.9%      |
| Income from other activities (incl. property development) | 7.5        | 25.7       | +18.2        | 242.7%      |
| Net revenue   | 283.6      | 294.3      | +10.7        | +3.8%       |
| Net operating costs                                       | -38.9      | -38.1      | +0.8         | -2.1%       |
| Depreciations & Amortizations                             | -10.5      | -7.3       | +3.2         | -30.5%      |
| Operating income  | 234.2      | 248.9      | +14.7        | +6.3%       |
| Cost of net financial debt                                | -46.0      | -42.0      | +3.9         | -8.7%       |
| Other financial charges                                   | -1.5       | -1.9       | -0.4         | +26.7%      |
| Share in earnings of affiliates                           | 7.1        | 6.1        | -1.0         | -14.1%      |
| Corporate income tax                                      | -1.4       | -4.0       | -2.6         | +185.7%     |
| EPRA EARNINGS   | 192.4      | 206.9      | +14.5        | +7.5%       |
| Average number of shares                                  | 88,541,092 | 94,318,440 |              |             |
| EPRA EARNINGS (€/share)                                   | 2.17       | 2.19       | +0.02        | +0.9%       |



# PORTFOLIO H1 2021 / +2.0% LFL VALUE GROWTH

| (€ million, Excluding Duties) | Value<br>2020<br>Group Share | Value<br>H1 2021<br>100% | Value<br>H1 2021<br>Group share | LfL <sup>1</sup><br>6 months<br>change | Yield <sup>2</sup><br>2020 | Yield <sup>2</sup><br>H1 2021 | % of<br>portfolio |
|-------------------------------|------------------------------|--------------------------|---------------------------------|--|----------------------------|-------------------------------|-------------------|
| France Offices                | 5,933                        | 7,084                    | 5,770                           | +1.0%                                  | 4.8%                       | 4.5%                          | 33%               |
| Italy Offices                 | 2,719                        | 3,370                    | 2,717                           | +0.4%                                  | 5.2%                       | 5.3%                          | 16%               |
| German Offices                | 1,541                        | 1,749                    | 1,503                           | -0.4%                                  | 3.4%                       | 3.3%                          | 9%                |
| Residential Germany           | 4,257                        | 7,240                    | 4,663                           | +7.4%                                  | 3.7%                       | 3.6%                          | 27%               |
| Hotels in Europe              | 2,532                        | 6,492                    | 2,526                           | -1.0%                                  | 5.5%                       | 5.5%                          | 15%               |
| Total strategic activities    | 16,982                       | 25,935                   | 17,180                          | +2.1%                                  | 4.4%                       | 4.4%                          | 99%               |
| Non-strategic                 | 123                          | 137                      | 92                              | -11.8%                                 | 9.4%                       | 10.5%                         | 1%                |
| Total                         | 17,105                       | 26,072                   | 17,272                          | +2.0%                                  | 4.5%                       | 4.4%                          | 100%              |



|                      | 2020       | H1 2021    | Var.   | Var. (%) |
|----------------------|------------|------------|--------|----------|
| EPRA NRV (€ m)       | 10,452     | 10,637     | 185    | +1.8%    |
| EPRA NRV / share (€) | 110.3      | 112.2      | 1.9    | +1.7%    |
| EPRA NTA (€ m)       | 9,482      | 9,638      | 155    | +1.6%    |
| EPRA NTA / share (€) | 100.1      | 101.6      | 1.5    | +1.6%    |
| EPRA NDV (€ m)       | 8,464      | 8,696      | 232    | +2.7%    |
| EPRA NDV / share (€) | 89.3       | 91.7       | 2.4    | +2.7%    |
| Number of shares     | 94,773,299 | 94,824,854 | 51,555 | +0.1%    |

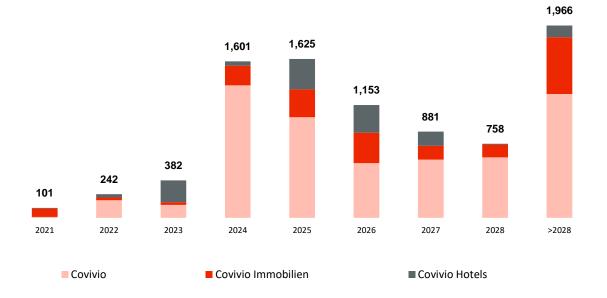




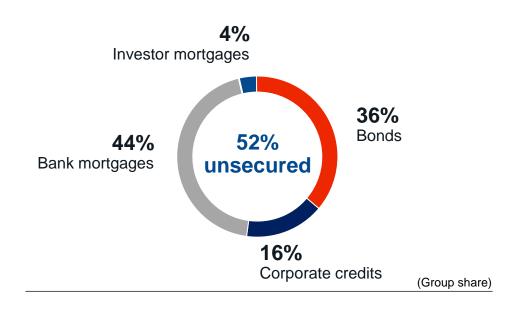
### **COVIVIO DEBT PROFILE**

### LONG DEBT MATURITY OF 5.6 YEARS

### Debt amortization schedule by company € million (Group share)



### WELL DIVERSIFIED DEBT PROFILE



### €1.1 bn of Green bonds

### 14% of net debt

to finance more than 275,000 m<sup>2</sup> of Green offices developments

- ► 1<sup>st</sup> Green Bond in 2016 €500 m at 1.875% and 10 years
- ≥ 2<sup>nd</sup> Green Bond in 2019 €500 m at 1.125% and 12 years
- ➤ 3<sup>rd</sup> Green Bond in 2021 €100 m at 0.875% and 12 years





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