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Paris, November 12, 2013 Press release

Foncière des Régions launches an offering of net share settled bonds convertible into new shares and/or exchangeable for existing shares (ORNANE) of Foncière des Régions, due April 1, 2019, for a nominal amount of approximately EUR300 million which may be increased up to approximately EUR345 million in the event of the full exercise of the extension option

Proposed partial repurchase of the outstanding ORNANE due January 1, 2017 (the "ORNANE 2011") within the context of a reverse bookbuilding procedure

Paris, November 12, 2013 – Foncière des Régions (the "Company" or "FdR") announces today the launch of an offering of net share settled bonds convertible into new and/or exchangeable for existing shares (ORNANE) (the "Bonds"), due April 1, 2019 for a nominal initial amount of approximately EUR300 million which may be increased up to approximately EUR345 million in the event of the full exercise of the extension option.

The net proceeds of the issuance of the Bonds will principally be used to refinance the existing debt of the Company for an amount of approximately EUR170 million. In addition, the Company intends to apply approximately EUR110 million to buyback a portion of its outstanding ORNANE 2011. The remainder will be used to finance the general corporate purposes of the Company.

Delfin has informed the Company of its intention not to subscribe to the issue of the Bonds and that it reserves the possibility to offer to sell part of its ORNANE 2011 in the reverse bookbuilding. The Company is not aware of the intention of its other shareholders to subscribe to the offering.

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The par value of each Bond will include an issue premium between 27.5% and 32.5% over the reference price<sup>1</sup> of the Company's shares traded on the regulated market of NYSE Euronext in Paris.

The Bonds will bear interest from the issue date (inclusive) at an annual nominal rate between 0.875% and 1.625% payable semi-annually in arrears on April 1 and October 1 in each year (or on the following business day if such date is not a business day) and for the first time on April 1, 2014. As an exception, for the period from November 20, 2013, the day of settlement of the Bonds, to March 31, 2014 inclusive, interest will be calculated *pro rata temporis* and will be paid on April 1, 2014.

The Bonds will be issued at par on November 20, 2013, the expected settlement date of the Bonds, and will be redeemed at par on April 1, 2019 (or on the following business day if such date is not a business day). The Bonds may be redeemed earlier at the Company's option under certain conditions. In particular, the Bonds may be redeemed earlier at FdR's option from May 1, 2017 if the arithmetic average of the products of FdR's share price on Euronext Paris and the then prevailing conversion ratio (over a specified period) exceeds 130% of the nominal value of the Bonds.

The Bonds give right to the issuance of new shares or the delivery of existing shares (a) in limited circumstances from November, 20 2013 (inclusive) to March 31, 2017 (inclusive) and (b) at any time from April 1, 2017 (inclusive) until the eighteenth trading day (exclusive) before 1 April 2019.

In the case of the exercise of their conversion right, the bondholders will have the right to receive, at the option of the Company, either:

- if the conversion value is lower than the par value of the Bond: an amount in cash equal to the product of the conversion value and the number of Bonds for which the conversion right has been exercised: or
- if the conversion value is greater than the par value of the Bond, either an amount in cash, or a combination of cash and new and/or existing shares, where the cash amount is calculated on the basis of a percentage of the conversion value freely determined by FdR.

However, in order to optimize its financial structure upon exercise of the conversion right, the Company retains in any case the option to deliver new and/ or existing shares only.

<sup>&</sup>lt;sup>1</sup> The reference price will be equal to the volume-weighted average trading price of Foncière des Régions shares on NYSE Euronext in Paris from the beginning of trading on November 12, 2013 until the final terms of the Bonds are determined on the same day.

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The conversion value will be equal to the product of the conversion ratio (initially set at one share per Bond, subject to future adjustments) and the average of daily volume weighted average trading prices of the Company's share over a specified period.

Standard & Poor's indicated that the Bonds should be rated BBB-. This rating will be confirmed by Standard & Poor's through a press release published after the settlement and delivery of the Bonds.

The final terms of the offering are expected to be determined on November 12, 2013.

In the context of the Offering, the Company has undertaken to a lock-up agreement ending 90 calendar days after the settlement and delivery of the Bonds, subject to some customary exceptions.

FdR's share is listed on the regulated market of NYSE Euronext in Paris (Compartiment A) with Isin Code FR0000064578 (FDR) and is entitled to the Deferred Settlement Service (Service de Règlement Différé or SRD).

This issue is lead-managed by BofA Merrill Lynch, Crédit Agricole Corporate and Investment Bank, HSBC and Natixis acting as Joint Lead Managers and Joint Bookrunners (together, the "Joint Bookrunners").

### Important information

This press release does not constitute an offer to subscribe for the Bonds. There shall be no public offering of the Bonds in any country other than France, which public offering shall be carried out in accordance with the terms specified below.

In France,

- the Bonds will be initially subject to a private placement with persons referred to in article L. 411-2-II of the French *Code monétaire et financier*, and
- following such private placement, a prospectus will be submitted to the *Autorité des marchés financiers* (the "**AMF**") for *visa* in order to permit the public in France to subscribe for the Bonds during a period of three trading days. No subscription has been nor will be accepted from the public prior to the AMF granting its *visa* on the prospectus, nor prior to the opening of the subscription period.

# Proposed partial repurchase of the ORNANE 2011 within a reverse bookbuilding procedure

(ISIN Code: FR0011050111)

Concurrently with the private placement of the Bonds on November 12, 2013, FdR will solicit, via the Joint Bookrunners, indications from certain holders of ORNANE 2011 outside the United

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States of America of their interest in selling such ORNANE 2011 to the Company as part of a reverse bookbuilding process.

Based on the indications of interest received, FdR may decide to repurchase all or part of the available ORNANE 2011 tendered by such holders for a maximum amount of c.EUR 110 million representing less than 20% of the initial issued amount of the ORNANE 2011, subject to the effective settlement and delivery of the Bonds. If the Bonds were not to be issued, the Company would hence not repurchase the ORNANE 2011.

The repurchase of the ORNANE 2011 will take place after the close of the market trading session of Euronext Paris on the trading day following the settlement and delivery date of the Bonds, *i.e* November 21, 2013. The offers to sell will be collected subject to the effective settlement and delivery of the Bonds. The repurchased ORNANE 2011 will be cancelled in accordance with their terms and conditions and French Law. The bookbuilding of the Bonds and the bookbuilding of the repurchase of ORNANE 2011 are independent from one another. The allocation of the Bonds is not contingent upon the selling interests expressed by holders of the ORNANE 2011.

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#### About Foncière des Régions:

As a partner working with companies on their real estate strategy, Foncière des Régions designs lasting and innovative real estate solutions with a two-fold objective: increase the value of existing urban assets and design the real estate of tomorrow.

Foncière des Régions owns and manages a c. €10 billion portfolio (€16 billion of economic exposure), leased primarily to key accounts that are leaders in their sector (Suez Environnement, Thales, Dassault Systèmes, France Télécom, EDF, IBM, Eiffage, etc.). This partnership culture is based on key values and know-how: vision and expertise.

The Foncière des Régions share is listed on compartment A of Euronext Paris (FR0000064578 - FDR), eligible for deferred settlement and is included in the MSCI, SBF120, Euronext IEIF "SIIC France", and CAC Mid100 indices, in European real estate benchmarks "EPRA" and "GPR 250", as well as the FTSE4 Good ethical index and ASPI Eurozone®.

The Company is rated BBB- with a stable outlook by Standard & Poor's rating agency

www.foncieredesregions.fr

### Information available to the public

The Company's reference document was filed with the AMF on March 18, 2013 under number D.13-0168 as well as an update of the reference document on November 12, 2013 under number D.13-0168-A01. The Reference Document and its update are available on the Company's website (www.foncieredesregions.fr) and the AMF's website (www.amf-france.org).

Investors are invited to consider carefully all of the risk factors described in pages 70 to 75 and 229 to 232 of the reference document, updated in chapter 4 of the update to the Reference Document.

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### **Main Terms of the Bonds**

Securities				
Description of Securities				
Currency	Euro ("€").			
Rights attached to the Bonds / Ranking / Negative Pedge	Rights attached to the Bonds  The Bonds are interest-bearing securities that give right to the Bondholder in case of the exercise of the Conversion Right (a) in limited circumstances from 20 November 2013 (inclusive) to 31 March 2017 (inclusive) and (b) at any time from 1 April 2017 (inclusive) until the eighteenth trading day (exclusive) before 1 April 2019 to obtain, at the discretion of the Company:  1 — either:  (a) an amount in cash; or  (b) an amount in cash and an amount payable in new and/or existing shares; or  2 — only new and/or existing shares.  Applicable law  French law.  Ranking  Direct, unconditional, unsubordinated and unsecured obligations of the Company.			
	Negative pledge  Solely in the case of security interests granted by the Company to holders of other honds.			
L	Solely in the case of security interests granted by the Company to holders of other bonds			

	or other marketable debt securities issued or guaranteed by the Company.			
Rights attached to the Bonds / Nominal rates / Interest	The Bonds will bear interest at an annual nominal rate comprised between 0.875% and 1.625% payable semi-annually in arrears on 1 April and 1 October of each year (each such date, an " <b>Interest Payment Date</b> ") (or, if that date is not a business day, the next following business day).  By way of exception, the interest will be calculated <i>prorata temporis</i> for the period from			
	20 November 2013 to 31 March 2014 (inclusive).			
Rights attached to the Bonds / Rights entitlement date	Issue date, rights entitlement date and date of settlement-delivery of Bonds  Expected on 20 November 2013 (the "Issue Date").			
	Entitlement to rights attached to shares issued or delivered upon exercise of the Conversion Right			
	Holders will be entitled to rights attached to the new shares on the first day of the year preceding the year in which they were issued. They will be immediately fungible with existing shares and will be subject to periodic requests for admission to trading on Euronext Paris, on the same trading platform as the existing shares.			
	Existing shares carry dividend rights. They will be immediately tradable.			
Rights attached to the Bonds / Term / Maturity Date	Term 5 years and 132 days.			
	Maturity Date			
	1 April 2019 (the "Normal Maturity Date").			
Rights attached to the Bonds / Redemption	Redemption at maturity  In full, on 1 April 2019 (or on the following business day if such date is not a business day) by redemption at par.			
	Early redemption of the Bonds at the Company's option			
	<ul> <li>at any time, for all or part of the Bonds, without limitations as to price or quantity, by repurchases either on or off the market or by means of public tender or exchange offers;</li> </ul>			
	- at any time, for all Bonds outstanding from 1 May 2017 until the maturity date			

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of the Bonds, subject to a minimum 30 calendar days prior notice, by redemption at par plus accrued interest, if the arithmetic mean, calculated over a period of 20 consecutive trading days selected by the Company during the 40 trading days that precede the publication of the early redemption notice, of the products of the opening trading price of the Company's shares on Euronext Paris and the Conversion Ratio applicable on each such date exceeds 130% of the par value of the Bonds; and

 at any time, for all the Bonds outstanding by redemption at par plus accrued interest subject to a minimum 30 calendar days prior notice, if less than 15% of the Bonds issued remain outstanding.

### Early redemption of the Bonds

Possible at par plus accrued interest, in particular in connection with an event of default by the Company.

### Early redemption at the Bondholders' option in the case of a change of control of the Company

Possible at par plus accrued interest.

#### **Exercise of Conversion Right**

- (a) Bondholders may exercise their Conversion Right from 20 November 2013 through 31 March 2017 (inclusive) in the following cases only:
  - (i) at any time during a given quarter, if the arithmetic average of the closing trading prices of the Company's shares during a period of 20 consecutive trading days selected from the 40 trading days preceding the final trading day of the preceding quarter, as determined by the calculation agent, is greater than 130% of the Conversion Price (equal to the par value of the Bonds divided by the Conversion Ratio) applicable on the final trading day of the preceding quarter:
  - (ii) in case of early redemption of all of the outstanding Bonds at the option of the Company;
  - (iii) in the event that the Company overrides the negative decision of the general meeting of Bondholders consulted on a change in the form or corporate purpose of the Company (other than changes authorized by the terms and conditions of the Bonds);

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- (iv) in the case of a planned distribution by the Company of dividends, reserves or premiums, in cash or in kind, for which, in each case, the value per share of the Company is greater than 25% of the arithmetic average of the volume-weighted average trading price of the shares over a period of 20 consecutive trading days;
- (v) in the case of a public offer with respect to the shares of the Company that could result in a change of control;
- (vi) in the case of an early redemption following the occurrence of an event of default; and
- (vii) at any time during a period of 5 trading days following any period of 10 consecutive trading days during which the quotes for the Bonds recorded at the close of daily trading of the Company's shares is, on each trading day, less than 97% of the amount equal to the product of (1) the daily closing price of the Company's shares and (2) the Conversion Ratio.
- (b) Bondholders will be able to exercise their Conversion Right at any time from 1 April 2017 (inclusive) until the eighteenth trading day (exclusive) preceding 1 April 2019.

The "Conversion Ratio" is 1 share for every 1 bond, subject to any future adjustments.

### Conversion right

Bondholders will have the right to receive, in the circumstances described above (the "**Conversion Right**"), the following, at the option of the Company:

- l either:
  - (a) if the Conversion Value (as defined below) is lower than the par value of the Bond: an amount in cash equal to the product of (a) the Conversion Value and (b) the number of Bonds for which the Conversion Right has been exercised; or
  - (b) if the Conversion Value is greater than the par value of the Bond:
    - (i) an amount in cash equal to the product of the Conversion Value of the Bond and the number of Bonds for which the Conversion Right has been exercised; and

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(A) an amount in cash per Bond calculated on the basis of a (ii) percentage (freely determined by the Company) comprised between 0% (excluded) and 100% (excluded) of the Conversion Value (the "Amount Payable in Cash per Bond") multiplied by the number of Bonds transferred to the centralizing agent and in respect of which the Conversion Right has been exercised (the "Amount Payable in Cash") and (B) an amount payable in new and/or existing shares of the Company (at the option of the Company), corresponding to the difference between the Conversion Value and the Amount Payable in Cash per Bond, multiplied by the number of Bonds transferred to the centralizing agent and in respect of the which the Conversion Right has been exercised (the "Amount Payable in Shares").

"Conversion Value" is equal to the Conversion Ratio multiplied by the arithmetic average of the volume-weighted average trading prices of the Company's shares over a period of 10 consecutive trading days (reduced to 5 consecutive trading days in the event of a public offer) beginning from the trading day that follows the Notification Period (as defined below) (the "Average Share Price").

The number of new and/or existing shares of the Company (at the option of the Company) to be allocated shall be equal to the Amount Payable in Shares divided by the Average Share Price (rounded down to the lower whole number, the fractions of the shares being paid in cash).

"Notification Period" means the period no longer than 4 trading days following the exercise date during which the Company will inform the centralising agent (who will inform in turn the relevant Bondholder) if it intends to grant Bondholders having exercised their Conversion Right either (a) an amount in cash or (b) an amount in cash and new and/or existing shares of the Company (at the option of the Company) (ii) only new and/or existing shares of the Company) (at the option of the Company).

- or (whether the Conversion Value is lower, greater or equal to the par value of the Bond), only new and/or existing shares of the Company (at the option of the Company).

The total number of new and/or existing shares of the Company (at the option

	of the Company) to be allocated shall be equal to the product of the applicabl Conversion Ratio by the number of Bonds for which the Conversion Right habeen exercised.				
Rights attached to the Bonds / Annual gross yield to maturity	The annual gross yield to maturity cannot be calculated since the nominal interest rate per annum is unknown (the actual values of the amount to be paid not being determinable) and the interest rate being paid on a semi-annual basis. It should be near and slightly above the annual nominal rate (in the absence of exercise of the Conversion Right and in the absence of early redemption).				
Application for	Listing of the Bonds				
admission to trading on a regulated market	Application will be made for the Bonds to be listed on Euronext Paris. Admission to trading is expected to occur on 20 November 2013, under ISIN code FR0011629344.				
	No application for admission to trading on another market has been made to date.				
	Listing of the shares issued or delivered upon exercise of the Conversion Right				
	The new shares will be subject to applications for admission to trading on Euronext Paris, where appropriate, on a second trading platform until they become fungible with existing shares. Existing shares will be immediately tradable.				
	Offer				
Purpose of the issuance / Use of proceeds	Purpose of the issuance and use of proceeds  The net proceeds of the issuance of the Bonds will be used to refinance the existing debt				
	of the Company for an amount of approximately €170 million. In addition, the Company intends to apply approximately €110 million to repay a portion of its				
	outstanding ORNANE 2011 (as defined below). The remainder will be used to finance the general corporate purposes of the Company.				
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	outstanding ORNANE 2011 (as defined below). The remainder will be used to finance the general corporate purposes of the Company.				

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following the settlement date of the Bonds, or 21 November 2013 (according to the indicative timetable) and subject to the condition precedent of the completion of settlement of the Bonds.

The redeemed ORNANE 2011 will be cancelled pursuant to their terms and conditions of the indenture and in accordance with the law.

As of the date hereof, the number of outstanding ORNANE 2011 amounts to 6,405,777.

## Terms and conditions of the offer

### Issue size and gross proceeds

Approximately €300 million which may be increased up to approximately €345 million if the extension option is exercised in full.

#### **Number of Bonds**

The number of Bonds will be equal to the amount of the issue divided by the nominal value of the Bonds.

#### Nominal value of each Bond

The nominal value of the Bonds will represent a premium comprised between 27.5% and 32.5% over the volume-weighted average trading price of Foncière des Régions shares on the regulated market of NYSE Euronext in Paris ("**Euronext Paris**") from the beginning of trading on 12 November 2013 until such time as the pricing terms of the Bonds have been determined.

### Preferential subscription right - Priority subscription period

The shareholders have waived their preferential subscription rights. There is no priority subscription period.

### **Private placement**

In France and outside France, on 12 November 2013, pursuant to a book-building process and excluding notably the United States of America, Canada, Japan and Australia and in accordance with the laws in effect in those jurisdictions in which the Bonds have been placed (the "**Private Placement**").

#### **Public offer**

In France, from 13 November 2013 to 15 November 2013 (inclusive) (the "**Public Offer**").

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### Intention of the principal shareholders

Delfin informed the Company that it does not intend to subscribe to the issue of the Bonds and that it reserves the possibility to offer to sell part of its 2011 ORNANE in the repurchase procedure by way of a reverse bookbuilding contemplated by the Company.

To the knowledge of the Company, no other main shareholder has the intention to subscribe for Bonds in this offering.

### **Issue price of the Bonds**

At par, payable in full on the settlement and delivery date of the Bonds.

### Clearing

Euroclear France, Euroclear Bank S.A./N.V. and Clearstream Banking, *société anonyme* (Luxembourg).

### Financial intermediary for servicing of Bonds

BNP Paribas Securities Services.

### Joint Lead Managers and Joint Bookrunners

Crédit Agricole Corporate and Investment Bank

**HSBC** France

Merrill Lynch International

Natixis

### **Underwriting**

Underwriting of the issue by Crédit Agricole Corporate and Investment Bank, HSBC France, Merrill Lynch International and Natixis (the "Underwriters") pursuant to an underwriting agreement to be entered into immediately after delivery by the AMF of the visa on the prospectus. This contract is subject to customary provisions relating to termination by the Underwriters in connection with the occurrence of certain major events.

### **Abstention commitment of the Company**

	4 1			
ca	From the date the underwriting agreement is signed until the end of a period of 90 calendar days following the day of settlement and delivery of the Bonds, or until 18 February 2014 (included).			
Su	Summary indicative timetable			
	November 013	Publication by the Company of a press release announcing the indicative terms of the issuance of the Bonds as well as the launch and the proposed terms of the ORNANE 2011 repurchase.		
		Commencement of book-building for the Private Placement.		
		Commencement of reverse book-building for the repurchase of the ORNANE 2011.		
		End of book-building for the Private Placement.		
		End of reverse book-building for the repurchase of the ORNANE 2011.		
		Determination of the number of ORNANE 2011 to be repurchased.		
		Determination of the definitive terms and conditions of the Bonds.		
		Publication by the Company of a press release announcing the definitive terms and conditions of the Bonds and the number of ORNANE 2011 to be repurchased.		
		AMF visa on the prospectus.		
		Publication by the Company of a press release announcing the delivery of the visa on the prospectus by the AMF and the means of accessing the prospectus.		
		Execution of the underwriting agreement by the Company and the Underwriters.		
	November 013	Publication by NYSE Euronext of a notice relating to the issue of the Bonds.		
		Commencement of the Public Subscription Period.		
	November 013	Closing of the Public Subscription Period (5.00 pm).		

18 November 2013	Publication by NYSE Euronext of a notice relating to the admission to trading of the Bonds.
20 November 2013	Settlement and delivery of the Bonds.
	Admission to trading of the Bonds on Euronext Paris.
21 November 2013	Settlement and delivery of the ORNANE 2011 repurchases.

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#### **Disclaimer**

This press release may not be distributed directly or indirectly in the United States of America, the United Kingdom, Canada, Australia or Japan.

No communication or information relating to the issuance by Foncière des Régions. ("FdR") of net share settled bonds convertible into new shares and/or exchangeable for existing shares (the "Bonds") may be transmitted to the public in a country where there is a registration obligation or where an approval is required. No action has been or will be taken outside of France, in any country in which such action would be required. The issuance or the subscription of the Bonds may be subject to legal and regulatory restrictions in certain jurisdictions and FdR assumes no liability in connection with the breach by any person of such restrictions.

This press release is an advertisement and not a prospectus within the meaning of the Prospectus Directive (as defined hereinafter).

This press release is not an offer to the public, an offer to subscribe or designed to solicit interest for purposes of an offer to the public.

In France, the sale and purchase of the Bonds will be made by way of private placement to qualified investors in accordance with Article L. 411-2 II of the French Code monétaire et financier and an offer open to the public in France after the Autorité des marchés financiers has granted its visa on the prospectus relating to the issuance and admission of the Bonds on the regulated market of NYSE Euronext in Paris.

#### European Economic Area

With respect to each Member State of the European Economic Area other than France which has implemented the Prospectus Directive (the "Member State"), no action has been undertaken or will be undertaken to make an offer to the public of Bonds requiring a publication of a prospectus in any Member State. As a result, Bonds may only be offered in Member States:

- (a) to any legal entity which is a qualified investor as defined in the Prospectus Directive; or
- (b) at any time to fewer than 100 or, if the Relevant Member State has implemented the relevant provision of the 2010 PD Amending Directive, 150, natural or legal persons (other than qualified investors as defined in the Prospectus Directive) subject to obtaining the prior consent of the Underwriters nominated by the Issuer for any such offer; or
- (c) in any other circumstances falling within article 3(2) of the Prospectus Directive.

For purposes of this paragraph, the expression an "offer to the public of Bonds" in any Member State having transposed the Prospectus Directive means the communication, to individuals or legal entities, in any form and by any means, of sufficient information on the terms and conditions of the offer and the Bonds to be offered to enable an investor to decide to purchase or subscribe for the Bonds, as the same may be varied in that Member State by any measure implementing the Prospectus Directive in that Member State and the expression "Prospectus Directive" means Directive 2003/71/EC (and amendments thereto, including the 2010 PD Amending Directive, to the extent implemented in the relevant Member State), and includes any relevant implementing measure in each Relevant Member State and the expression "2010 PD Amending Directive" means Directive 2010/73/EU.

#### United Kingdom

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#### **United States**

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#### Canada, Australia and Japan

The Bonds may not be offered, sold or purchased in Canada, Australia or Japan.

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