

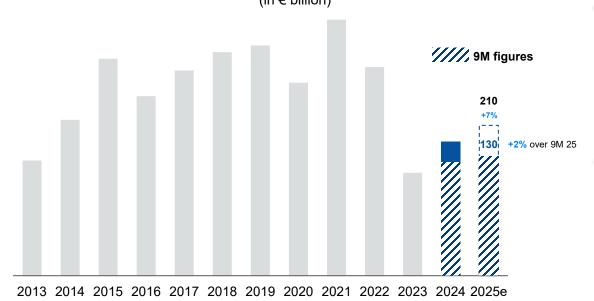
# **SUMMARY**

I.	RESILIENT REAL ESTATE MARKETS	3
II.	STRONG OPERATING PERFORMANCE	8
III.	KEY TAKEAWAYS AND GUIDANCE	15



## **EUROPEAN INVESTMENT MARKETS**

# European investment volumes expected to up by +7% in 2025 (in € billion)



# OFFICES IN 3 COUNTRIES EUROPEAN HOTELS GERMAN RESIDENTIAL €9.6bn €17bn €6.3bn +18% +37% +7% YEAR-ON-YEAR YEAR-ON-YEAR YEAR-ON-YEAR

#### **COME BACK OF LARGE DEALS**



**Trocadero** 112 Kléber Paris CBD Buyer: Blackstone 41,230 m² €705m | €17,100/m² ~4.25% yield



**47 Austerlitz** Paris 13th

Buyer: Aermont 24,400 m<sup>2</sup> €275m | €11,300/m<sup>2</sup> ~5.5% Yield



Pullman Montparnasse Paris 14th Buyer: Bain, Columbia Th, QuinsPark 957 Rooms €310m | €324k /room



## OFFICES – AT THE BOTTOM OF THE CYCLE

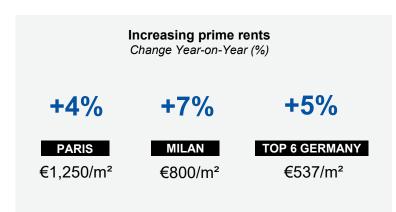
#### Take-up stabilization and prime rents up

Office take-up in Greater Paris, Milan and Top 6 German

9M 2025, Change Year-on-Year (%)



at 3.4 millions m<sup>2</sup>



#### Higher obsolescence, lower construction

**Greater Paris stock vacant for more than 4 years** 

1.8 million m<sup>2</sup>

~30%

of current vacancy

Strong decline in office m<sup>2</sup> under construction in Greater Paris

**-40%** vs end-2023



#### Office demand at a turning point

A higher share of occupiers is looking at expansion...



Decreasing number of days per week worked from home

Example of France 1.5 day In 2024 1.3 day In 2025



Increasing companies willing to reduce WFH days























## **HOTELS – POSITIVE OUTLOOK DESPITE Q3 BASE EFFECTS**

LOWER Q3
DUE TO BASE EFFECT

# MEDIUM TERM POSITIVE OUTLOOK FOR 2025/2026

	European RevPAR <sup>(1)</sup>				
	YTD 2025 at end-September	2025e	2026e		
	<b>+1.1%</b> <sup>(2)</sup>	+1.7%(2)	<b>+2.0%</b> <sup>(2)</sup>		
<u></u>	+4.9%	+4.4%	+2.6%		
0	+3.2%	+3.1%	+4.3%		
<u>4</u> } <del>4</del> 5	+1.2%	+0.6%	+4.1%		
0	PARIS 2024 0.0%	+1.5%	+3.8%		
•	-4.7% EURO2024	-2.1%	+1.8%		

✓ **Southern Europe:** Continued outperformance

2025 ✓ France: Olympic Games base effect

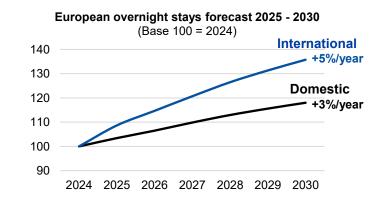
Germany: transition phase + Euro Football base effect

✓ France: boosted by Paris (+5%)

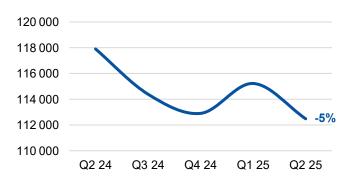
2026 ✓ Germany: improving environment

✓ Italy & UK: major events to come

# LONG TERM FAVORABLE SUPPLY DEMAND IMBALANCE







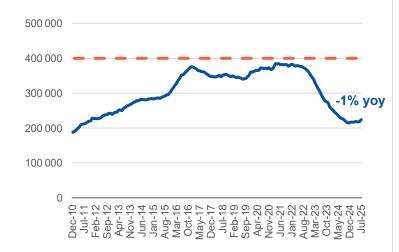


## **GERMAN RESIDENTIAL – CONFIRMED POSITIVE MOMENTUM**

#### **LIMITED CONSTRUCTION ACTIVITY**

## Historically low building permits in Germany (Rolling 12-months figures, July 2025)

Building permits - Rolling 12 months



#### **CONTINUED RISE IN RENTS...**

## Average asking residential rents / m<sup>2</sup> (year-on-year change, Q3 2025)

	New flats	Existing flats
Germany	€13.0 / +5%	€8.8 / +3%
Berlin	€20.7 / +2%	€13.0 / +5%

#### ... AND PRICES

Average residential prices / m<sup>2</sup> (year-on-year change, Q3 2025)

	New flats	Existing flats		
Germany	€4,096 / +2%	€2,549 / +2%		
Berlin	€6,724 / +4%	€4,774 / +3%		

vs. €3,228/m² for Covivio's apartments in Berlin

vs. €9.5/m² for Covivio's

apartments in Berlin



## 9M 2025 REVENUES: +4.8% AT CURRENT SCOPE, +3.5% LIKE-FOR-LIKE

<b>9M 2025,</b> in € million	Revenue 9M 2024	Revenue 9M 2025	Revenue 9M 2025	% Change current scope	% Change like-for-like	Occupancy rate	Average lease term
	Group share	100%	Group share	Group share	Group share	%	firm, in years
OFFICES	237.2	290.2	245.4	+3.5%	+3.6%	95.5%	4.9
HOTELS	128.0	271.0	137.5	+7.5%	+1.5%	100.0% <sup>(1)</sup>	10.9
GERMANY RESIDENTIAL	142.7	235.8	149.6	I I +4.8% I	+4.8%	98.9%	n.a.
Non-strategic	0.9	0.8	0.4	-52.5%	+2.0%	n.a.	n.a.
TOTAL	508.8	797.8	533.0	+4.8%	+3.5%	97.2%	6.4



- ☐ Like-for-like > inflation
- ☐ Reinforcement in hotels in 2024
- ☐ Acquisition of minority stake in CB21



+2.0%
INDEXATION

+1.5%
RENTAL UPLIFT & OCCUPANCY

## **OFFICES – INCREASING LETTING ACTIVITY**

#### **ACCELERATING LETTING ACTIVITY**

OFFICE SPACE LET OR RENEWED 67,900 m<sup>2</sup>

35,300 m<sup>2</sup>

Over 9M 2025

Q3 2025 only







Q3

LETTINGS

16,400m<sup>2</sup> | 47%

8,600m<sup>2</sup> | 24%

10,300m<sup>2</sup> | 29%

OFFICE PORTFOLIO BREAKDOWN

**55%** 

32%

13%

## Q3 LETTING EXAMPLES



#### 34,000m² under refurbishment

> 7,500m² under advanced discussions



CB21 – La Défense



+1,760m²

Urban Garden – Issy-Les-Moulineaux

+3,800m<sup>2</sup>



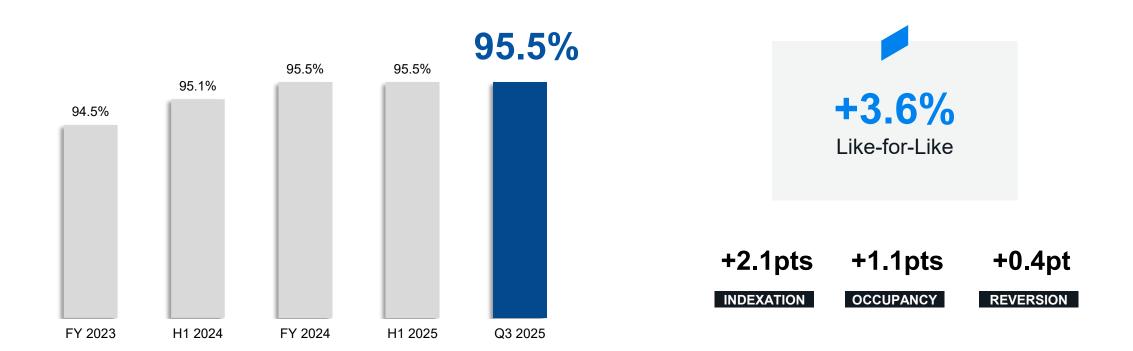
Piazza San Fedele 2 - Milan CBD



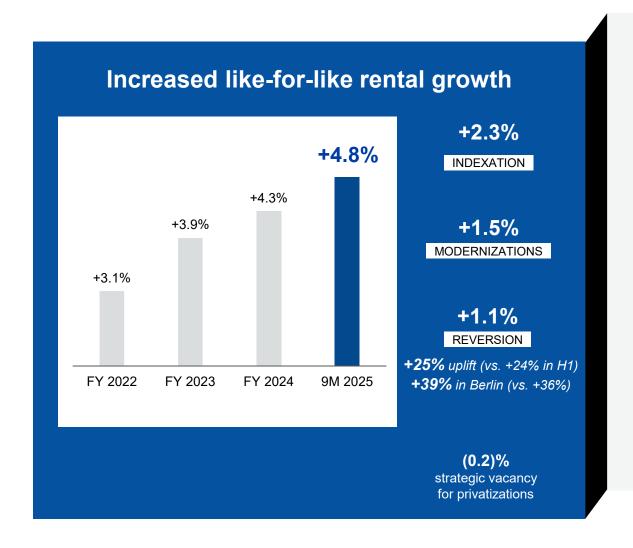
## OFFICES – HIGH OCCUPANCY AND REVENUE UP +3.6% LIKE-FOR-LIKE

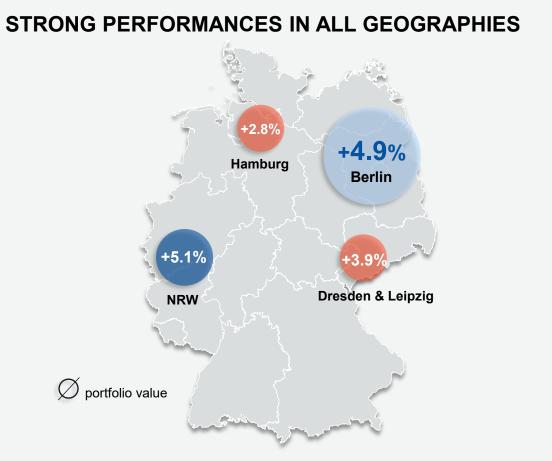


# LIKE-FOR-LIKE GROWTH SHARPLY ABOVE INDEXATION



## **GERMAN RESIDENTIAL – SUSTAINED RENTAL GROWTH**







## **HOTELS – +1.5% LIKE-FOR-LIKE AND +7.5% AT CURRENT SCOPE**

+1.5%

LIKE-FOR-LIKE REVENUE GROWTH OVER 9 MONTHS

#### **Fixed leases**

**54%** HOTELS PORTFOLIC

+3.5%

LIKE-FOR-LIKE

**Benefitting from indexation** 



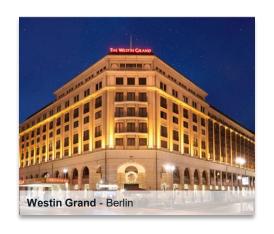
#### Variable revenues

46% HOTELS PORTFOLIO

-1.7%

LIKE-FOR-LIKE

Base effects in Q3 2/3 of revenue in France and Germany



Higher growth at current scope

+7.5%

LINKED TO HOTEL
REINFORCEMENT AND
ASSET MANAGEMENT
DEALS



## HOTELS – PROGRESS ON ASSET MANAGEMENT TO FUEL FUTURE GROWTH

**END OF WORKS IN BRUGES** 

2 adjacent hotels, creating synergies





- 2022-2024: Acquisition of the 2 OpCos & renovation of Novotel
- Q3 2025: Delivery of Ibis Styles Bruges From Ibis to Ibis Styles, 12 additional rooms

€20m<sup>(1)</sup> capex

~14% Yield on capex

#### START OF WORKS IN LE TOUQUET



- French top 10 touristic destinations
- Franchise with IHG Group, brand upgrade
- Full restructuring and extension (+25 rooms)

€23m(2) capex

>10% Yield on capex

#### **OFFICE TO HOTEL CONVERSIONS**

- Bologna (Italy): lease agreement with B&B Hotels
- Molitor (Boulogne): ongoing call for bid with operators
- Voltaire (Paris 11th): ongoing call for bid with operators
- Bobillot (Paris 13th): exclusivity signed with an operator
- Paris 14th: new transformation project launched in Q3

~700

Rooms

2028/2029

**Deliveries** 

~€365m<sup>(3)</sup> Total cost

€180m(4) Capex

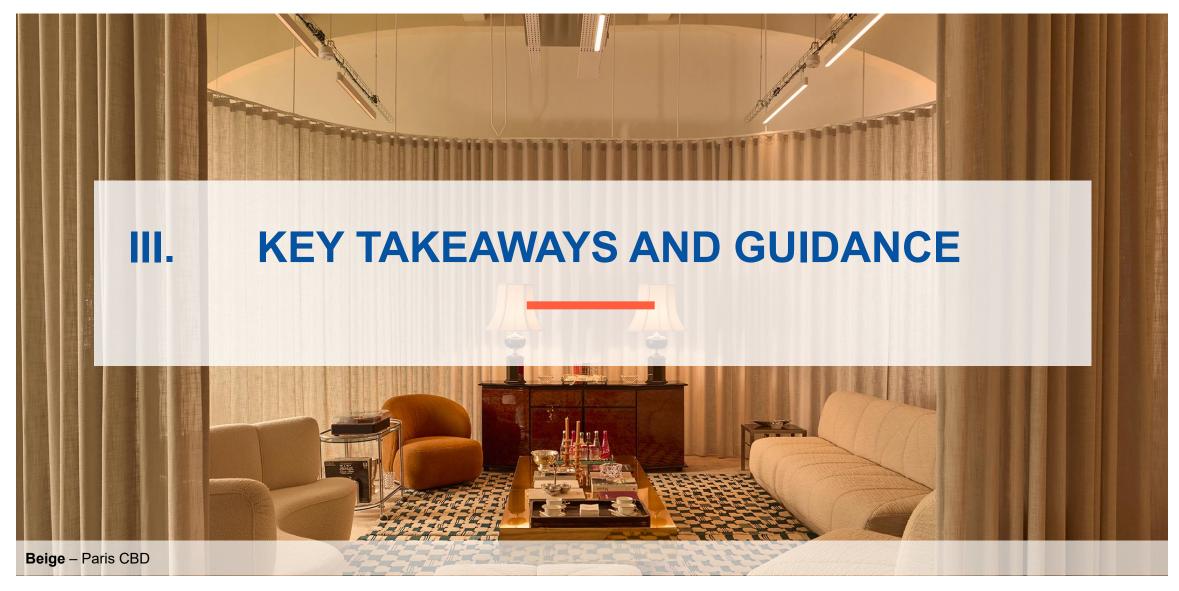
~6% Yield on Cost

All vacated before 2025

~€425M<sup>(5)</sup> HOTEL REINFORCEMENT INITIATED IN 2025 Including H1 increased participation in Covivio Hotels and B&B Porto acquisition

<sup>&</sup>lt;sup>3</sup> €345m Group share

<sup>&</sup>lt;sup>4</sup> €175m Group share

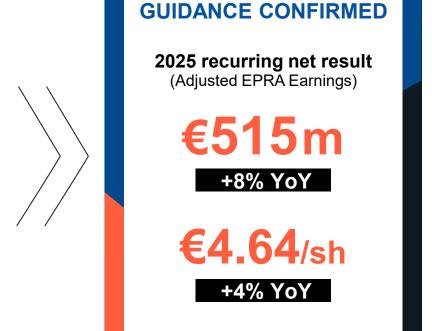


## **KEY TAKEAWAYS AND GUIDANCE**

Resilient real estate markets, despite uncertain environment

Active asset management to fund future growth

❖ Good operating performance: +4.8% revenue growth +3.5% Like-for-like revenue growth, highly above inflation 97.2% occupancy







2025 Full-year results

Q1 2026 Activity

**Annual General Meeting** 

H1 2026 Results

18th February 2026

15<sup>th</sup> April 2026

16<sup>th</sup> April 2026

21st July 2026



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